



Welcome to the Blue Cross Network – Professional Webinar November 2020



Presented by Patricia Ogwynn
Provider Relations Department
Blue Cross and Blue Shield of Louisiana

Blue Cross and Blue Shield of Louisiana is incorporated as Louisiana Health Service & Indemnity Company. HMO Louisiana, Inc. is a subsidiary of Blue Cross and Blue Shield of Louisiana. Both companies are independent licensees of the Blue Cross and Blue Shield Association.

Blue Cross and Blue Shield of Louisiana HMO offers Blue Advantage (HMO). Blue Cross and Blue Shield of Louisiana, incorporated as Louisiana Health Service & Indemnity Co., offers Blue Advantage (PPO). Both are independent licensees of the Blue Cross and Blue Shield Association.

Blue Advantage from Blue Cross and Blue Shield of Louisiana HMO is an HMO plan with a Medicare contract. Blue Advantage from Blue Cross and Blue Shield of Louisiana is a PPO plan with a Medicare contract. Enrollment in either Blue Advantage plan depends on contract renewal.

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AIM is an independent company that serves as an authorization manager for Blue Cross and Blue Shield of Louisiana and HMO Louisiana, Inc.

New Directions is an independent company that serves as the behavioral health manager for Blue Cross and Blue Shield of Louisiana and HMO Louisiana, Inc.

Network Overview



Blue Cross has comprehensive provider networks

Included on the next slides are brief overviews of our networks and large employee groups so you can better understand your patients' coverage:

- Preferred Care PPO
- HMO Louisiana, Inc.
- Blue Connect
- Community Blue
- Precision Blue
- Signature Blue
- Blue Advantage (HMO) | Blue Advantage (PPO)
- Healthy Blue Dual Advantage (HMO D-SNP)



Always verify the member's eligibility, benefits and limitations prior to providing services. To do this, use iLinkBlue (**www.BCBSLA.com/ilinkblue**) or call the number on the member ID card.



Prefix Varies

- Our Preferred Care PPO Network is available statewide
- Members with PPO benefits receive the highest level of benefits when they receive services from PPO providers
- Preferred Care PPO members are identifiable by the Blue Cross and Blue Shield of Louisiana logo and the Preferred Care PPO Network name printed on member ID cards
- The "PPO" in a suitcase logo identifies the nationwide BlueCard® Program





For more information, view the Preferred Care PPO Network Speed Guide, available online at

PPO

www.BCBSLA.com/providers

>Resources >Speed Guides

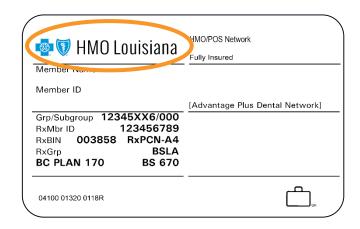
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HMO Louisiana, Inc.



Prefix Varies

- Our HMO Louisiana Network is available statewide
- HMO Louisiana members have one of two styles of benefits: HMO or HMO Point of Service (POS)
- HMO members receive no benefits while HMO POS members receive a lower level of benefits when using providers not in the HMO Louisiana network
- The main identifier of an HMO Louisiana member is the HMO Louisiana logo in the top left corner of the member ID card. Cards also indicate the product type as either an HMO or HMO/POS Plan.



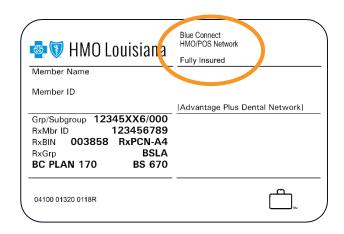


For more information, view the *HMO Louisiana Network Speed Guide*, available online at **www.BCBSLA.com/providers** > Resources > Speed Guides



Prefixes: XUF, XUG, XUU and XUV

- Blue Connect is an HMO POS product currently available to groups and individuals residing in 21 parishes
- Members may not have coverage or receive a lower level of benefits when using a facility or provider that is not in the Blue Connect Network





New Orleans area

Jefferson, Orleans, Plaquemines, St. Bernard, St. Charles, St. John the Baptist and St. Tammany parishes

Lafayette area

Acadia, Evangeline, Iberia, Lafayette, St. Landry, St. Martin, St. Mary and Vermilion parishes

Baton Rouge area

Ascension, East Baton Rouge, Livingston and West Baton Rouge parishes

Shreveport area

Bossier and Caddo parishes

For more information, view the *Blue Connect Speed Guide*, available online at **www.BCBSLA.com/providers** > Resources > Speed Guides

Community Blue

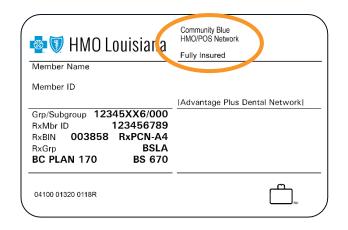


Prefixes: XUD, XUJ and XUT

 Community Blue is an HMO POS product currently available to groups and individuals residing in four parishes

Baton Rouge area:

Ascension, East Baton Rouge, Livingston and West Baton Rouge parishes





Members may not have coverage or receive a lower level of benefits when using a facility or provider that is not in the Community Blue Network

For more information, view the *Community Blue Speed Guide*, available online at **www.BCBSLA.com/providers** > Resources > Speed Guides



Prefixes: FQA, FQT or FQW

 Precision Blue is an HMO POS product currently available to groups and individuals residing in five parishes

Baton Rouge area:

Ascension, East Baton Rouge, Livingston, Pointe Coupee and West Baton Rouge parishes





Members may not have coverage or receive a lower level of benefits when using a facility or provider that is not in the Precision Blue Network

For more information, view the *Precision Blue Speed Guide*, available online at **www.BCBSLA.com/providers** > Resources > Speed Guides

Signature Blue

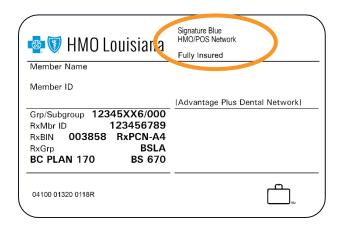


Prefixes: QBB, QBE, QBG and QBS

 Signature Blue is a HMO POS product that is available to groups and individuals residing in two parishes

New Orleans area:

Jefferson and Orleans parishes





Members may not have coverage or receive a lower level of benefits when using a facility or provider that is not in the Signature Blue Network

For more information, view the Signature Blue Speed Guide, available online at

www.BCBSLA.com/providers

>Resources >Speed Guides

Blue Advantage (HMO) | Blue Advantage (PPO)



Prefixes: XUM and XUN

- Blue Advantage (HMO) and Blue Advantage (PPO) are our Medicare Advantage products currently available to Medicare-eligible members statewide
- Blue Advantage members must use Blue Advantage network providers except for select situations such as emergency care





Prefix: XUM





Healthy Blue Dual Advantage (HMO D-SNP)



Prefix: JLA

 Healthy Blue Dual Advantage (HMO D-SNP) is our Medicare/Medicaid Dual Advantage special needs product currently available to Medicare/ Medicaid-eligible members

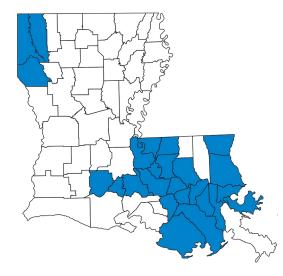
Serving the following parishes:

Acadia	Jefferson	St. John the
Ascension	Lafayette	Baptist
Assumption	Lafourche	St. Martin
Bossier	Livingston	St. Mary
Caddo	Orleans	St. Tammany
DeSoto	Pointe Coupee	Terrebonne
	l l	
East Baton	St. Bernard	Washington
	'	
East Baton	St. Bernard	Washington

Network will be expanding beginning
January 1, 2021.
For more information, go to
www.BCBSLA.com/ilinkblue > Other Sites
> Healthy Blue.



Prefix: JLA





Federal Employee Program



Prefix: R (followed by 8 digits)

The **Federal Employee Program (FEP)** provides benefits to federal employees and their dependents. These members use the Preferred Care PPO Network.

FEP members have three benefit plan options: Standard Option, Basic Option and FEP Blue Focus













Office of Group Benefits (OGB) Benefit Plans



Prefixes: OGS, LZB or LXS

Blue Cross administers benefits for Office of Group Benefits (OGB) state of Louisiana employees, retirees and dependents. There are five member benefit plans currently available to OGB members:

Pelican HRA 1000 (Active Employees & Retirees with and without Medicare)

- Prefix: OGS
- Consumer-driven health plan with health reimbursement arrangement
- Uses our OGB Preferred Care PPO provider network

Pelican HRA 775 (Active Employees Only)

- Prefix: OGS
- Consumer-driven health plan with health savings account
- Uses our OGB Preferred Care PPO provider network

Magnolia Local (Active Employees & Retirees with and without Medicare)

- Uses our Blue Connect (prefix: LZB) or Community Blue (prefix: LXS) provider networks
- HMO POS
- There are <u>no benefits</u> for services performed by out-of-network providers

Magnolia Local Plus (Active Employees & Retirees with and without Medicare)

- Prefix: OGS
- HMO benefit design that uses our OGB Preferred Care PPO provider network
- There are <u>no benefits</u> for services performed by out-of-network providers

Magnolia Open Access (Active Employees & Retirees with and without Medicare)

- Prefix: OGS
- PPO benefit plan
- Uses our OGB Preferred Care PPO provider network



OGB Sample Member ID Cards



Pelican HRA 1000



Pelican HRA 775



Magnolia Local Blue Connect



Magnolia Local Community Blue



Magnolia Local Plus



Magnolia Open Access



For more information about our OGB benefit plans as well as important plan requirements, view the OGB Speed Guide, available at www.BCBSLA.com/providers > Resources > Speed Guides



- **BlueCard**[®] is a national program that enables members of any Blue Cross Blue Shield (BCBS) Plan to obtain healthcare services while traveling or living in another BCBS Plan service area
- The main identifiers for BlueCard members are the prefix and the "suitcase" logo on the member ID card. The suitcase logo provides the following information about the member:



 The PPOB suitcase indicates the member has access to the exchange PPO network, referred to as BlueCard PPO basic



 The PPO suitcase indicates the member is enrolled in a Blue Plan's PPO or EPO product



• The empty suitcase indicates the member is enrolled in a Blue Plan's traditional, HMO, POS or limited benefits product

Note: BlueCard authorizations are handled through the members' home plan

You can find additional BlueCard guidelines in the *BlueCard Program Provider Manual*, available online at **www.BCBSLA.com/providers** > Resources > Manuals

Medicare Advantage PPO Network Sharing



All Blue Plans that offer a MA PPO Plan participate in reciprocal network sharing. This allows Blue MA PPO members to obtain in-network benefits in the service area of any other Blue MA PPO Plan as long as the member sees a contracted MA PPO provider.

If you are a participating provider in our MA PPO network...

you should provide the same access to care for Blue MA PPO members as you do for our members.
Services will be reimbursed in accordance with your BCBSLA MA PPO allowable charges. The Blue MA PPO member's in-network benefits will apply.

If you are NOT a participating provider in our MA PPO network...

but do accept Medicare and you see Blue MA PPO members, you will be reimbursed for covered services at the Medicare allowed amount based on where the services were rendered and under the member's out-of-network benefits. For urgent or emergent care, you will be reimbursed at the member's in-network benefit level.

If your practice is closed to new members...

you do not have to provide care for Blue MA PPO out-of-area members. The same contractual arrangements apply to these out-of-area network sharing members.



Blue MA PPO members are recognizable by the "MA" suitcase on the member ID card

Easily complete packets & forms with DocuSign®



The following applications and forms have been enhanced with DocuSign capabilities:

Credentialing packets

- Professional (initial)
- Facility (initial)

Provider Forms

- Provider Update Request Form
- Link to Group or Clinic Request Form
- Notice of Tax ID Number (TIN) Change Form
- Request for Termination Form
- Add Practice Location Form
- Remove Practice Location Form
- iLinkBlue Application Packet
- EFT Notification or Change Form

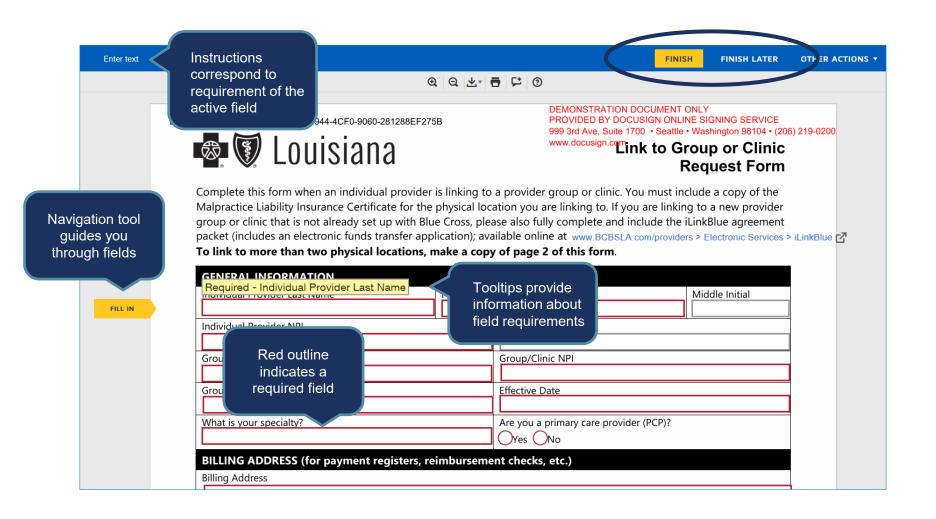


Our DocuSign Guide is available online at **www.BCBSLA.com/providers** > Join Our Networks

After submitting your documents through DocuSign, please do not send via email

Easily Complete Forms with DocuSign





Join Our Networks Webpage



Join Our Networks

The documents below are available in DocuSign® format only. As of March 17, the PDF versions of these forms are no longer available. Submitting these forms in the DocuSign format allows the Provider Credentialing & Data Management staff to continue processing your requests as our employees take precautionary measures to prevent the spread of the novel Coronavirus (COVID-19). For details on completing DocuSign forms, view this guide. When submitting DocuSign documents, please do not separately email them to Blue Cross. We automatically receive your submission from the DocuSign application. Double submissions (submitting through DocuSign and also sending an email of the completed form) could delay the processing time for your request.

Since 1996, we have been dedicated to fully credentialing providers who apply for network participation. Our credentialing program is accredited by the Utilization Review Accreditation Commission (URAC). All provider information obtained during the credentialing process is considered highly confidential.

Credentialing Process

There are two options for obtaining a Blue Cross provider record. You may request network participation or just a provider record as a non-participating provider for the purpose of filing claims. Complete the correct credentialing packet below and return to Blue Cross with all required documents.

DocuSign Format

Professional Initial Credentialing Packet

Facility Initial Credentialing Packet

Receipt of an application or agreement does not guarantee acceptance into any network. The credentialing process takes up to 90 days when all required information is received. Providers will remain non-participating in our networks until their credentialing application has been approved by our Credentialing Committee

We do not back-date network participation prior to the approval date. The credentialing approval date becomes the effective date of network participation, unless a future date is requested.

Providers may appeal committee decisions using our Appeals and Terminations Guidelines.

Quick Links

DocuSign Format

Provider Update Form

Link to Group or Clinic Request Form

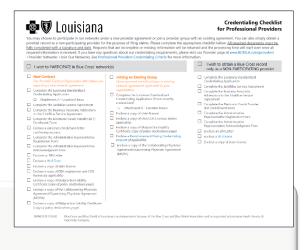
Number of Tax Identification Number (TIN) Change

Request for Termination Form

Add Practice Location Form

Remove Practice Location Form

- ✓ Credentialing and Packets (including a checklist of all required documents)
- ✓ Quick Links to provider update forms
- ✓ Credentialing Criteria



www.BCBSLA.com/providers

>Provider Networks >Join Our Networks





- The credentialing process can take up to 90 days after all required information is received
- Providers will remain non-participating in our networks until a signed agreement is received by our contracting department
- The committee approves credentialing twice per month
- Network providers are recredentialed every three years from their last credentialing acceptance date

After 90 days, you may inquire about your credentialing status by contacting our Provider Credentialing & Data Management Department at pcdmstatus@bcbsla.com

Provider Credentialing & Data Management Policy



Below is Blue Cross' policy for credentialing and provider data maintenance requests, which helps ensure requests are processed timely:

- Requests to join our networks or maintain network participation, including the credentialing and recredentialing processes, must be submitted on appropriate applications
- Requests for provider data maintenance must be submitted on the appropriate Blue Cross form



Requests that are incomplete, missing information or submitted on the incorrect form will be returned. The processing time will start over once all required information is received.

All forms and credentialing packets are available in DocuSign format online at **www.BCBSLA.com/providers** > Provider Networks > Join Our Networks

Incomplete Credentialing Applications



Below are the most common reasons credentialing applications are returned:

- Incomplete or expired supporting documents
- No effective date listed
- Professional provider did not submit the current version of the Louisiana Standardized Credentialing Application
- An alternative application was submitted in place of the credentialing applications identified above (we do not accept a CAQH application)



The 90-day processing time begins when we receive all required information. The application processing time starts over once a completed application is returned to Blue Cross. Submitting a completed form is key to timely processing.

Credentialing Criteria for Professional Providers



The following professional provider types must meet certain criteria to participate in our networks:

- Acupuncturist
- Applied Behavioral Analyst (ABA)
- Audiologist
- Certified Nurse Midwife (CNM)
- Certified Registered Nurse Anesthetist (CRNA)
- Doctor of Chiropractic (DC)
- Doctor of Osteopathic (DO)
- Doctor of Medicine (MD)
- Doctor of Podiatric Medicine (DPM)
- Doctor of Dental Surgery (DDS)
- Doctor of Medicine in Dentistry (DMD)
- Hearing Aid Dealer
- Louisiana Addictive Counselor (LAC)
- Licensed Clinical Social Worker (LCSW)
- Nurse Practitioner (NP)
- Occupational Therapist (OT)

- Optometrist (OD)
- Physician Assistant (PA)
- Psychologist (Ph.D.)
- Physical Therapist (PT)
- Registered Dietician & Nutritionist (RD)
- Speech-Language Pathologist & Audiologist (SLP)



View the *Credentialing Criteria* for these professional provider types at **www.BCBSLA.com/providers** > Provider Networks > Join Our Networks

Reimbursement During Credentialing



Louisiana has expanded their law allowing additional healthcare provider types to request that Blue Cross reimburse their claims as if they are a network provider during the credentialing process. Claims for network providers are paid directly to the provider.

The following criteria must be met:

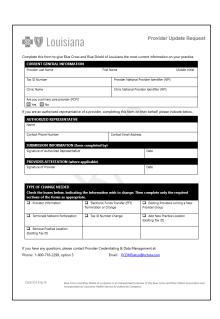
- 1. You must be applying for network participation to **join a provider group** that already has an executed group agreement on file with Blue Cross. This provision does not apply for solo practitioners.
- 2. You **must have admitting privileges** to a network hospital. PCPs can have an arrangement with a hospitalist group to admit their patients. This letter must be on letterhead and signed by the physician or the hospitalist group that will admit on behalf of the provider.
- 3. Your **initial credentialing application** for network participation must include a written letter on letterhead and signed by the provider or authorized representative for the provider, requesting Blue Cross to reimburse you at the group contract rate and an agreement to hold our members harmless for payments above the allowable amount

The Reimbursement During Credentialing Instruction Sheet is available online at **www.BCBSLA.com/providers** > Resources > Forms

How to Update Your Information



It is important that we always have your most current information. Our revised **Provider Update**Request Form now accommodates all your change requests, which are handled directly by our Provider Data Management team.



When you access the form, check the appropriate box to indicate the type of change needed. You may select more than one option.

- **Demographic Information** allows you to update your address, phone, fax, email address, hours of operation and more
- **EFT Termination or Change** option is to update your EFT information
- Existing Providers Joining a New Provider Group is used to link an individual provider to an existing provider group or clinic
- Terminate Network Participation is to request termination from one or more of our networks
- Tax ID Number Change is to report a change in your Tax ID number
- Add a New Practice Location is for when a provider is adding practice location(s) on an existing Tax ID
- Remove Practice Location is for when a provider is removing a practice location(s) on an existing Tax ID

Complete these forms via a DocuSign link www.BCBSLA.com/providers > Resources > Forms

iLinkBlue Application Packet



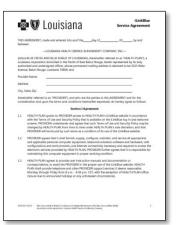
iLinkBlue is our secure online tool for professional and facility healthcare providers. It is designed to help you quickly complete important functions such as eligibility and coverage verification, claims filing and review, payment queries and transactions.

The iLinkBlue Application Packet is available in DocuSign format at www.BCBSLA.com/providers > Resources > Forms

ALWAYS include NPI/tax ID on:

- √ iLinkBlue Service Agreement
- ✓ Business Associate Addendum to the iLinkBlue Service Agreement
- ✓ Administrative Representative Registration Form
- ✓ Electronic Funds Transfer (EFT)
 Enrollment Form

These four documents are included in the initial credentialing packets and are required to access iLinkBlue:

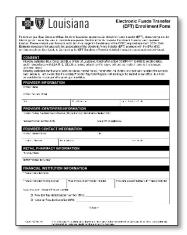


Business Associate Addendum to the Kind-Blue Service Adjectment to the Kind-Blue Service Adjectment
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iLinkBlue Service Agreement



Electronic Funds Transfer Enrollment Form

Business Associate Addendum



Administrative Representative Registration Form

The Administrative Representative Role



What is an Administrative Representative?

- An administrative representative is a person at your organization who has registered with Blue Cross to designate user access to our secure online tools
- They only grant access to those employees who legitimately must have access in order to fulfill their job responsibilities
- Your administrative representative must grant a user access to the following applications:
 - BCBSLA Authorizations
 - Behavioral Health Authorizations
 - Blue Advantage Provider Portal
 - Pre-Service Review
- One administrative representative is required to self-manage user access to our secure online services, but we recommend each organization assign more than one



If you do not have an administrative representative registered with Blue Cross, please fill out and submit the Administrative Representative Registration Packet, which can be found on our Provider page (www.BCBSLA.com/providers)

Multi-factor Authentication



We are committed to providing the highest level of protection when accessing our secure online services

Adding administrative representatives was the first step in placing our online services under a higher level of security. Our next step was to add multi-factor authentication (MFA) for administrative representatives when they log into the Security Setup Tool.

- MFA is a security feature that delivers a unique identifier via email, text and other formats. The administrative representatives must enter this identifier as a first step in the logon process in the Security Setup Tool.
- It provides improved security and privacy
- Administrative representatives can contact the Provider Identity Management (PIM) Team at 1-800-716-2299, option 5 or PIMTeam@bcbsla.com for MFA assistance or questions



Administrative representatives have the option of using PingID to authenticate their identity through their mobile device





Have an issue with a claim? We are here to help!

Depending on the type of claim issue, there are multiple ways to submit claims reviews that we will outline in this section:

- Action Requests
- Provider Disputes
- Medical Appeals
- Administrative Appeals & Grievances

Submitting an Action Request is a great option for getting a quick and accurate resolution for your claim's issues. Action Requests:

- Reduce the time it takes for providers to receive a response from Blue Cross
- Allow providers to see responses directly from the adjustments team after review
- Allow providers to submit additional questions once they have reviewed the Action Request response

Submitting Action Requests



Action Requests allow you to electronically communicate with Blue Cross when you have questions or concerns about a claim

Common reasons to submit an Action Request

- Claim status (detailed denials)
- Claim denied for coordination of benefits
- Claim denied as duplicate
- Claim denied for no authorization (but there is a matching authorization on file)
- Information needed from member (coordination of benefits, subrogation)
- Questioning non-covered charges
- No record of membership (effective and term date)
- Medical records receipt
- Recoupment request
- Status of an appeal
- Status of a grievance

Action requests are NOT available for Blue Advantage

NOTE: Action Requests do not allow you to submit documentation regarding your claims review

Submitting Action Requests







Submit an Action Request through iLinkBlue (www.BCBSLA.com/ilinkblue)

- On each claim, providers have the option to submit an Action Request review for correct processing
- Click the AR button from the Claims Results screen or the Action Request button from the Claim Details screen to open a form that prepopulates with information on the specific claim
- Please include your contact information
- NOTE: You only have to do one AR per claim; not one AR per line item of the claim

As an alternative to filing an Action Request, you may also contact the **Customer Care Center at 1-800-922-8866**

Submitting Action Requests







- Request a review for correct processing
- Be specific and detailed
- Allow 10-15 business days for first request
- Check iLinkBlue for a claims resolution
- Submit a second action request for a review
- Allow 10-15 business days for second request

If you have followed the steps outlined here and still do not have a resolution, you may contact Provider Relations for assistance at provider.relations@bcbsla.com

Email an overview of the issue along with two action request dates OR two customer service reference numbers if one of the following applies:

- You have made at least two attempts to have your claims reprocessed (via an action request or by calling the Customer Care Center) and have allowed 10-15 business days after second request, or
- It is a system issue affecting multiple claims

Benefits of Proper Clinical Documentation



- Allows identification of high-risk patients
- Allows opportunities to engage patients in care management programs and care prevention initiatives
- Reduces the administrative burden of medical record requests and adjusting claims for both the provider and Blue Cross
- Reduces costs associated with submitting corrected claims



Provider's Role in Documenting



Accuracy and specificity in medical record documentation and coding is critical in creating a complete clinical profile of each individual patient



- Each page of the patient's medical records should include the following for a face-to-face visit:
 - ✓ Patient name
 - ✓ Date of birth or other unique identifier
 - ✓ Date of service including the year
- Provider signature (must be legible and include credentials)
- Report ALL applicable diagnoses on claims and report at the highest level of specificity (CMS-1500 claim forms can accommodate up to 12 diagnosis codes)
- Include all related diagnoses, including chronic conditions you are treating
- Medical records must support ALL diagnosis codes on claims
- Blue Cross offers free continued medical education courses for our primary care providers. More information is available at www.BCBSLA.com/providers > Resources.

Coding to the Highest Level of Specificity



- Include chronic conditions in documentation
- Code to the highest specificity
- Monitored, Evaluated, Assessed or Treated (MEAT) should be noted
- Clarify whether a condition is chronic or acute
- Clarify whether a condition is controlled or uncontrolled
- Clarify the type of diabetes (if applicable)

Example: Notes may say "Diabetes Type II and CKD Stage III," but if stated as "CKD III Due to Diabetes," it would result in a different ICD-10 Code

NOTE: Improper documentation could result in audits and/or the request of medical records

Medical Record Requests



From time to time, you may receive a medical record request from us or one of our vendors to perform medical record chart audits on our behalf

- Per your Blue Cross network agreement, providers are not to charge a fee for providing medical records to Blue Cross or agencies acting on our behalf
- If you use a copy center or a vendor to provide us with requested medical records, providers are to ensure we receive those records without a charge
- You do not need to obtain a distinct and specific authorization from the member for these medical record releases or reviews
- The patient's Blue Cross subscriber contract allows for the release of the information to Blue Cross or its designee







Electronic Data Interchange (EDI)

- The fastest, most efficient way to exchange eligibility information, payment information and claims
- Blue Cross' experienced EDI staff is ready to assist in determining the best electronic solution for your needs

Electronic Transaction Exchange

- Various healthcare transactions can be submitted electronically to the Blue Cross clearinghouse in a system-to-system arrangement
- Blue Cross does not charge a fee for electronic transactions
- You can send your transactions to Blue Cross via indirect submission through a clearinghouse or through direct submission to the Blue Cross EDI Clearinghouse

For more information about system-to-system electronic transactions, please contact EDI Services at **EDIServices@bcbsla.com** or (225) 293-5465 or toll free at 1-800-216-BLUE (2583)

Electronic Payment Registers



HIPAA 835 Transaction

- Providers who submit claims electronically can receive an electronic file containing their weekly Provider Remittance Advice/Payment Register (ERA)
- The ERA is available Monday mornings, allowing providers to begin posting payments as soon as possible
- ERA specifications are available from Blue
 Cross at no cost to vendors and providers,
 but they do require programming changes
 by your practice management billing
 system vendor. Traditionally, there is an
 upfront fee from your billing system
 vendor for programming.
- From that point, you may receive the Blue Cross weekly Remittance Advice/Payment Register at no charge

For more information, please contact Blue Cross EDI Services at **EDIServices@bcbsla.com** or (225) 293-5465 or toll free at 1-800-216-BLUE (2583)



Hardcopy Claims



CMS-1500 (professional)



- If it is necessary to file a hardcopy claim, we only accept the original RED claim forms
- We no longer accept faxed claims

Mailing Addresses

For Blue Cross, HMO Louisiana, Blue Connect, Community Blue, Precision Blue, Signature Blue & OGB Claims:

BCBSLA P.O. Box 98029 Baton Rouge, LA 70898

For FEP Claims:

BCBSLA P.O. Box 98028 Baton Rouge, LA 70898

For Blue Advantage Claims:

Blue Cross and Blue Shield of Louisiana/HMO Louisiana P.O. Box 7003 Troy, MI 48007

After January 1, 2021

Blue Cross and Blue Shield of Louisiana/HMO Louisiana 130 DeSiard St, Ste 322 Monroe, LA 71201

For Healthy Blue Dual Advantage (D-SNP):

Healthy Blue P.O. Box 61010 Virginia Beach, VA 23466

The fastest method of claim submission and payment is electronic submission

Timely Filing Requirements



Blue Cross, HMO Louisiana, Blue Connect, Community Blue, Precision Blue & Signature Blue:

 Claims must be filed within 15 months (or length of time stated in the member's contract) of date of service

FEP:

 Claims must be filed by December 31 of the year after the year service was rendered

Blue Advantage:

- Providers have 12 months from the date of service to file an initial claim
- Providers have 12 months from the date the claim was processed (remit date) to resubmit or correct the claim



OGB:

- Claim must be filed within 12 months of the date of service
- Claim reviews including refunds and recoupments must be requested within 18 months of the receipt date of the original claim

Self-funded & BlueCard:

 Timely filing standards may vary so always verify the member's benefits, including timely filing standards, through iLinkBlue

Healthy Blue Dual Advantage (HMO D-SNP):

Claim must be filed within 12 months of the date of service

The member and Blue Cross are held harmless when claims are denied or received after the timely filing deadline

National Drug Code (NDC) Required on Drug Claims





Failure to report NDCs on claims will result in automatic rejections Use the following billing guidelines to report required NDCs on professional CMS-1500 claims:

- NDC code editing will apply to any clinician-administered drugs billed on the claim, including immunizations. The claim must include any associated HCPCS or CPT code (except HCPCS codes beginning with the letter "A").
- Each clinician-administered drug must be billed on a separate line item
- Claims that do not meet the requirements will be rejected and returned on your "Not Accepted" report. Units indicated would be "1" or in accordance with the dosage amount specified in the descriptor of the HCPCS/CPT code appended for the individual drug.
- Providers may bill multiple lines with the same CPT or HCPCS code to report different NDCs
- The following NDC edits will apply to electronic and paper claims that require an NDC, but no valid NDC was included on the claim:
 - NDCREQD NDC CODE REQUIRED
 - INVNDC INVALID NDC

Reporting NDCs on Professional Claims



For Hardcopy Claims

On the CMS-1500 claim form, report the NDC in the shaded area of Box 24A. We follow the CMS guidelines when reporting the NDC. The NDC should be preceded with the qualifier N4 and followed immediately by a valid CMS 11-digit NDC code fixed length 5-4-2 (no hyphens), e.g., N4999999999. The drug quantity and measurement/qualifier should be included.

For Electronic Claims 837P

Report the 11-digit NDC in loop 2410, Segment LIN03 of the 837. The NDC will be validated during processing. The corresponding quantity and unit(s) of measure should be reported in loop 2410 CTP04 and CTP05-1. Available measures of units include the international unit, gram, milligram, milliliter and unit.

For iLinkBlue Claims (Professional Only)

Select 24K to expand the claim line to report the NDC, Quantity and Measurement:

- NDC Code Field: Enter the 11-digit NDC code. No alpha characters, spaces or hyphens can be present.
- Quantity: Numeric value of quantity
- Measurement: Select the appropriate measurement from the drop-down menu
 - F2 International Unit
 - GR Gram
 - ME Milligram
 - ML Milliliter
 - UN Unit



Reporting NDCs on Professional Claims



You must enter the NDC on your claim in the 11-digit billing format (no spaces, hyphens or other characters). If the NDC on the package label is less than 11 digits, you must add a leading zero to the appropriate segment to create a 5-4-2 format.

How should the NDC be entered on the claim? See the examples below:

10-Digit Format on Package	10-Digit label format Example	11-Digit Format	11-Digit Format Example
4-4-2	9999-9999-99	5-4-2	09999-9999-99
5-3-2	99999-999-99	5-4-2	99999-0999-99
5-4-1	99999-9999-9	5-4-2	99999-9999-09



If the NDC is not submitted in the correct format, the claim will be denied

Closed Formulary



- Most of our members follow a Covered Drug List. Covered Drug Lists include thousands of generic and brand drugs, but not all drugs
- Please consider prescribing drugs that are covered or have lower out-of-pocket costs when you believe it is appropriate. If members fill a prescription drug that is not on the covered drug list, they could have to pay the full cost of the drug out of pocket.
- You may ask for a clinical review (similar to prior authorization) if your patient has a medically necessary need for a non-formulary drug. Find information about submitting a prior authorization at www.BCBSLA.com > Provider > Pharmacy. This is not available for drugs excluded from coverage.



You and your patients can check the Covered Drug List and find up-to-date information about drug coverage at www.BCBSLA.com/covereddrugs



Quality Blue programs recognize providers who are working in partnership with Blue Cross to transform healthcare systems and improve the way care is delivered to Blue Cross patients to help them achieve better health outcomes

Blue Cross offers its network providers opportunities through Quality Blue to earn:

- Recognition
- Additional Payments
- Other Incentives



Quality Blue Programs currently offered:

- Blue Distinction[®]
- Quality Blue Primary Care (QBPC)
- Quality Blue PT/OT Program
- Quality Blue Value Partnerships (QBVP)

Quality Blue Programs



- Blue Cross has a cost-saving program for members when services are performed by a Quality Blue provider
- Blue Cross reduces members' (depending on their plan) office copayment with visits to a Quality Blue enrolled primary care provider
- The Quality Blue Primary Care Claims-based (QBPC-CB) Program is a bridge program for practices that currently meet, or will soon meet, the requirements for QBPC. The goal of this program is to move the provider to the QBPC Outcomes program.
- To determine a member's QBPC cost share, visit iLinkBlue (www.BCBSLA.com/ilinkblue)



- The Quality Blue program includes primary care providers—family medicine, internal medicine or general practice, geriatrics and nurse practitioner
- QBPC also includes pediatricians
- Providers enrolled in QBPC have their performance measured against established program clinical quality and efficiency measures
- To learn more about the QBPC Program, visit www.BCBSLA.com/QBPC

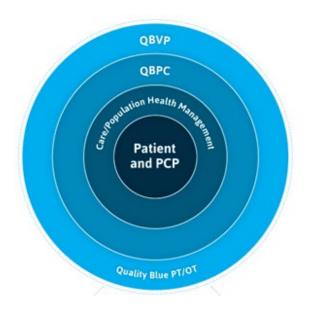


Quality Blue

PRIMARY CARE

- Patient-focused care for better health and lower costs
- Value-based care approach:

 Doctors paid based on how well
 they coordinate care, get better
 health results and meet benchmarks



Quality Blue

VALUE PARTNERSHIPS

- Enables large physician groups, or Accountable Care Organizations (ACOs), to be responsible for improving health quality & saving costs of care across the system primary care and specialty care, hospitalizations, labs, etc.
- ACOs that improve quality and keep costs down get a percentage of savings reimbursement from Blue Cross



Network providers should **always** refer members to other **network** providers

- Referrals to out-of-network providers result in significantly higher cost shares (deductibles, coinsurance and copayments) for our members and is a breach of your Blue Cross provider agreement
- Providers who consistently refer to out-of-network providers will be audited and may be subject to a reduction in their network reimbursement



Laboratory Referrals



- All of our network providers should refer members to preferred reference lab vendors when lab services are needed and are not performed in the office
- If you perform laboratory testing procedures in your office, we require a copy of your Clinical Laboratory Improvement Act (CLIA) certification
- HMO Louisiana, Blue Connect, Community Blue, Precision Blue and Signature Blue physicians may perform a selection of lab tests from our In-office Lab List

The ordering/referring provider NPI is required on all laboratory claims. Place the NPI in the indicated blocks:

- CMS-1500: Block 17B
- 837P: 2310A loop, using the NM1 segment and the qualifier of DN in the NM101 element

The In-office Lab List is available in our HMO Preferred Reference Lab Guide which is available online at www.BCBSLA.com/providers > Resources > Speed Guides



Behavioral Health Referrals



- Please make sure when referring your patients to behavioral health providers that they are in their behavioral health network
- We have partnered with New Directions for their expertise in the provision of behavioral health services
- New Directions manages authorizations for our members, performs all utilization and case management activities, as well as ABA case management
- Request authorizations online through iLinkBlue using the Behavioral Health Authorizations application
- New Directions' team of behavioral health professionals is available 24 hours a day, seven days a week to assist in obtaining the appropriate level of care for your patients
- For more information, such as medical necessity criteria, visit the www.ndbh.com



Behavioral health services that require an authorization:

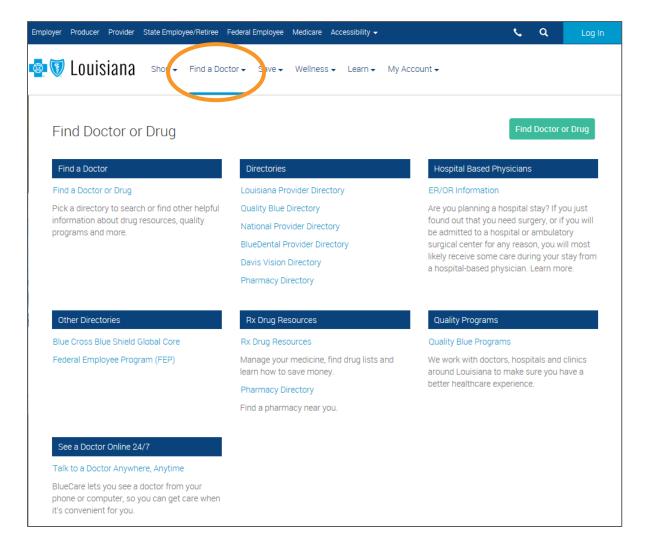
- Inpatient Hospital (including detox)
- Intensive Outpatient Program (IOP) excluding FEP
- Partial Hospitalization Program (PHP) excluding FEP
- Residential Treatment Center (RTC)
- FEP Residential Treatment Center (RTC)
- Applied Behavior Analysis (ABA)

For more information, view the *Behavioral Health Speed Guide*, available online at **www.BCBSLA.com/providers** > Resources > Speed Guides

Finding Participating Providers



Find network providers in our online provider directories at www.BCBSLA.com > Find a Doctor



Finding Blue Advantage Providers & Lab Services



To refer Blue Advantage (HMO) | Blue Advantage (PPO) members to other providers, use the "Find a Provider" feature on the Blue Advantage Provider Portal (accessed through iLinkBlue)

TO SEE	Louis	siana			MESSAGES PROFILE LOGOUT
номе	ELIGIBILITY	CLAIMS	AUTHORIZATION INQUIRY	FIND A PROVIDER	FORMS & RESOURCES
2	vider or Facili N provider network, ple Facility		<u>on</u> provider search website.		
Provider Seare By Location Located No preference Within S Mile Only inside - of- Zip Code 2	sation		By Provider Detail Find PCP Provider Gender Male Female Any Gender Only show providers who are accepting new members	By Coverage and Care Requiremen Service Area Please Select Plan Please Select Provider Type Any Type Specialty Any Specialty	v
● More Searce Start Over	th Options				Find A Provider

Clinical Pathology Labs (CPL)

Quest Diagnostics

Lab Corp



Provider Self-service Initiative



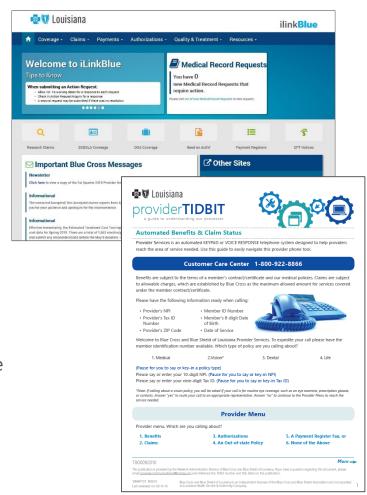
Providers are now required to use our selfservice tools for:

- Member eligibility
- Claim status inquiries
- Professional allowable searches
- Medical policy searches

These services will no longer be handled directly by our Customer Care Center

Self-service tools available to providers:

- iLinkBlue (www.BCBSLA.com/ilinkblue)
- Interactive Voice Recognition (IVR) (1-800-922-8866)
 - The Automated Benefits & Claim Status (IVR Navigation Guide) Tidbit will help you navigate the IVR system and is available at www.BCBSLA.com/providers > Resources > Tidbits
- HIPAA 27x transactions



iLinkBlue



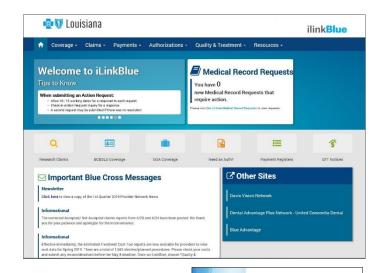
iLinkBlue offers user-friendly navigation to allow easy access to many secure online tools:

- Coverage & Eligibility
- Benefits
- Coordination of Benefits (COB)
- Claims Status (BCBSLA, FEP and Out of Area)
- Medical Code Editing
- Payment Registers/EFT Notifications
- Allowables Search
- Authorizations
- Medical Policy
- 1500 Claims Entry

For iLinkBlue training and education, contact **provider.relations@bcbsla.com**

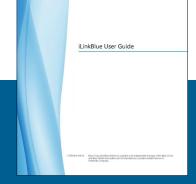
ilink**Blue**

www.BCBSLA.com/ilinkblue



We have an *iLinkBlue User Guide* available online at **www.BCBSLA.com/providers**, then click on "Resources"

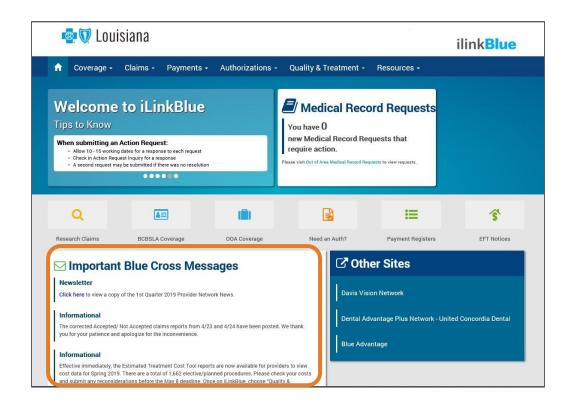




Louisiana

iLinkBlue Message Board





iLinkBlue has a message board that appears on the main landing page

This area contains posts for:

- Upcoming events
- New features
- System outages
- Holiday notices
- And other important bulletins

The main landing page also gives you an alert message when there are BlueCard® (out-of-area) medical record requests for your patients



Coverage and Eligibility in iLinkBlue





Coverage Information Jse the Coverage Information screen to search for member status, deductible, copay, coinsurance and detailed contract benefits. BCBSLA
• Enter BCBSLA contract number. Contract Number XUA123456789 ACTIVE COVERAGE Group/Non-Minor Dep. Age Max Group Policy Coverage Category Medical John Doe Subscriber Marriage Status Married Date of Birth 11/30/1900 Original Effective Date 01/01/2018 02/01/2000 Summary Benefits View COB Jane Doe Spouse Date of Birth 11/30/1900 Medical 01/01/2018 02/01/2000 Mide Terminated Dependents Jimmy Doe Child Date of Birth 01/01/1930 Cancel Date Original Effective Date Medical 02/01/2009

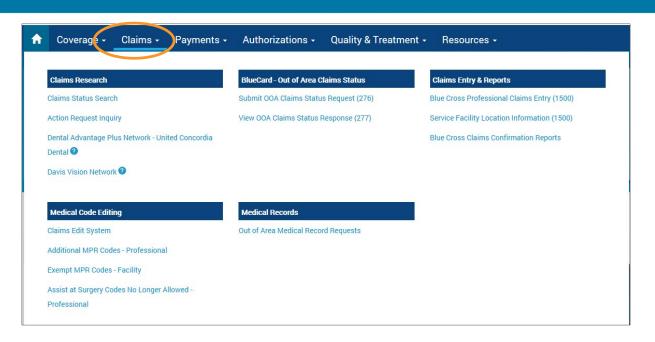


Use the "Coverage" menu option to research Blue Cross and Federal Employee Program (FEP) member eligibility, copays, deductibles and detailed contract information

Note: Blue Advantage (HMO) | Blue Advantage (PPO) member coverage and eligibility must be verified through the Blue Advantage Provider Portal

Claims Information in iLinkBlue





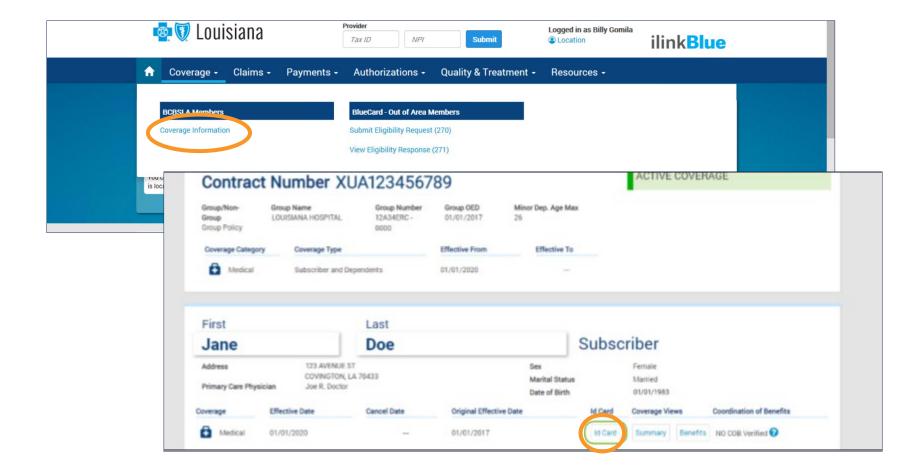
Use the "Claims" menu option to find online tools to:

- File CMS-1500 claims electronically using the Blue Cross Professional Claims Entry tool
- Perform Claims Research on claims that were submitted for processing
- Submit BlueCard Out of Area Claims Status inquiries for BlueCard (out-of-area)
 members
- Check status of claims that were filed electronically (even if they were filed through a clearinghouse) using the Blue Cross Claims Confirmation Reports tool
- View medical record requests for your BlueCard (out-of-area) patients in our Medical Records section

Digital ID Cards on iLinkBlue



Digital ID cards are accessible through iLinkBlue as a downloadable PDF. Click the "Coverage Information" menu option, enter the member contract number in the search bar and then click "ID Card"



Members Can Access Their Digital ID Cards



Our members may also access their digital ID cards through their smartphone, via the Blue Cross mobile app or through our online member portal:

- Blue Cross mobile app: Log on and choose the "My ID Card" option on the front page and use the dropdown menu to choose from the ID cards available
- Blue Cross member portal: Log into the online member account at www.BCBSLA.com, then click on "My ID Card" and use the dropdown menu to choose from ID cards available. These cards can be downloaded as PDFs and saved.



Claims Editing Software



- We have updated to a new claims editing software (CES) system that launched on July 27, 2019
- It applies edits to incoming claims to ensure proper coding and billing based on:
 - Reimbursement
 - Medical policy
 - Benefit rules
 - Industry standard and coding guidelines
- It promotes accurate and consistent payments
- Manages compliance with standard coding and billing practice between various types of services, such as:
 - Medical
 - Surgical
 - Lab and radiology



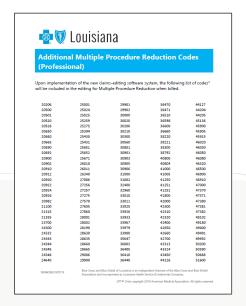
Multiple Procedure Reduction



Additional multiple procedure reduction codes have been updated

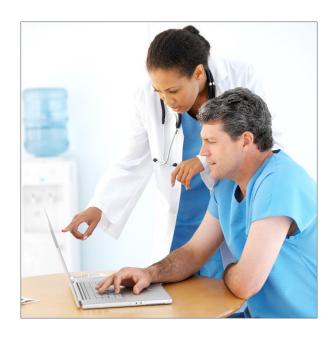
Note: The new CES edits applies for dates of service on and after August 1, 2019

A listing of the additional Multiple Procedure Reduction codes can be found on iLinkBlue (www.BCBSLA.com/ilinkblue > Claims > Additional MPR Codes – Professional)



Not Separately Reimbursable





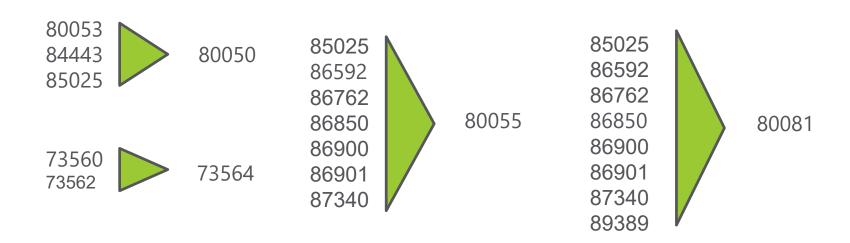
Certain codes will be denied because the services should be included with other services billed on the same day

Examples: Codes billed for general surgical supplies, quality measure codes (e.g., 0001F-9000F)



Individual lines will be denied when two or more component codes are billed instead of a more appropriate, comprehensive code. The provider will need to refile the correct, comprehensive code.

Examples:



Important Things to Remember





- Most edits are based on date processed, not date of service*
- Any claim adjustments processed after the implementation date of the new CES system are subject to edits in the new system
- Explanation codes and descriptions on payment register may be different in the new system
- CARC codes on the 835 may be different. Example: Where you previously saw CARC 97 for mutually exclusive, incidental and, unbundle edits, you will now see CARC 97 for Incidental AND Unbundle and 231 for Mutually Exclusive.

^{*}With the exception of multiple procedure reductions



If you do not understand the way your claim was processed, follow these steps to troubleshoot

Step 1

- Check that you are following the proper billing guidelines. Refer to resources in your:
 - Provider Manual
 - Code Book
 - Lists provided on iLinkBlue (You can locate these lists at www.BCBSLA.com/ilinkblue > Claims then look under the "Medical Code Editing" section)

Step 2

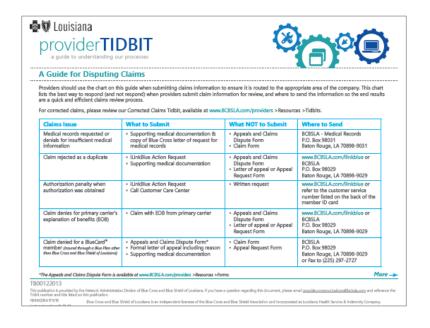
- Check the new CES provider portal tool to determine if the CES system is processing according to the new edits based on the rejection code
- This tool is located at www.BCBSLA.com/ilinkblue > Claims > Claims Edit System
- CES edits will appear in lower case

Step 3

- Submit an Action Request
- Discussed previously in this presentation about how to submit an Action Request (refer to the "Resolving Claims Issues" section)
- In order to properly route your inquiry please choose "Code Editing Inquiry" from the action drop down box when submitting your action request



If after completing steps 1-3, you still believe your claim did not process appropriately, please refer to the "A Guide for Disputing Claims" tidbit

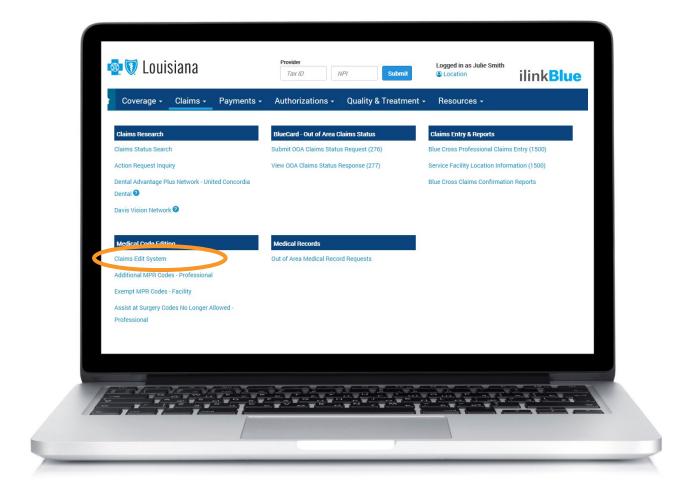


www.BCBSLA.com/providers >Resources >Tidbits

Claims Editing System Tool



With the implementation of the new CES system, we have a new tool in iLinkBlue for providers to calculate claim-edit outcomes





This tool applies to **professional** claims and does not guarantee claims payment

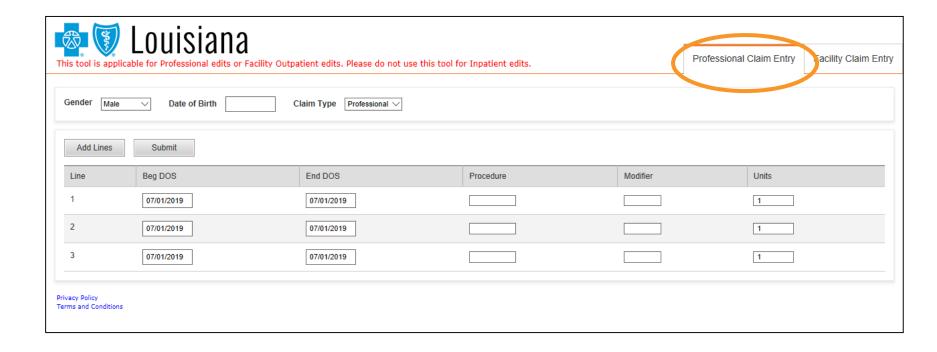
The results of the software do not consider all circumstances and factors that may affect payment including:

- Historical claims previously billed
- Units billed
- Global day edits for procedures
- Multiple procedure reduction
- Member benefits and eligibility
- Provider contracts
- Modifiers that override edits

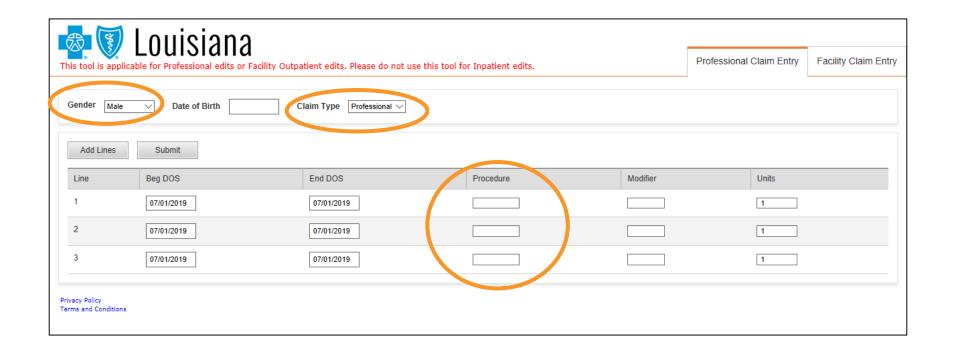
Claims Editing System Tool



The new CES tool is available for both **outpatient facility** and **professional** claims. Please make sure you select the correct tab as the edits and modifiers will not be the same.



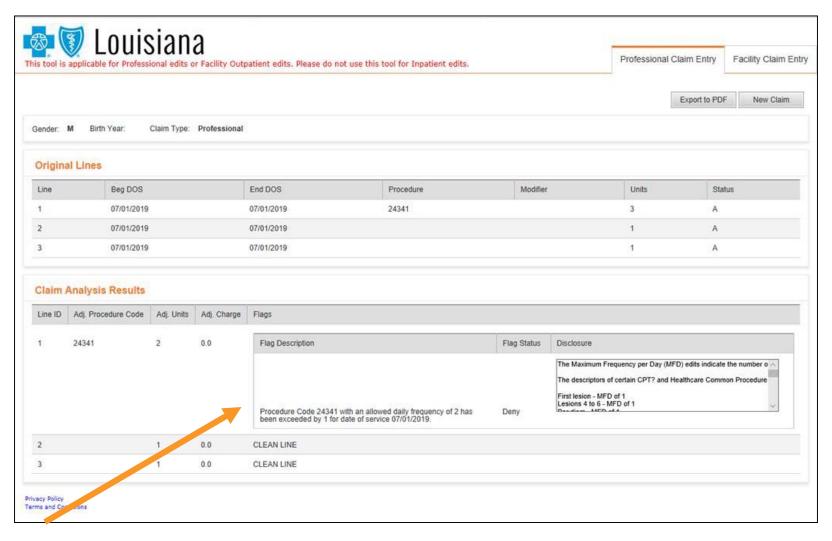




NOTE: If you do not enter the Statement From or Through dates, no edits will be returned, so the dates are necessary

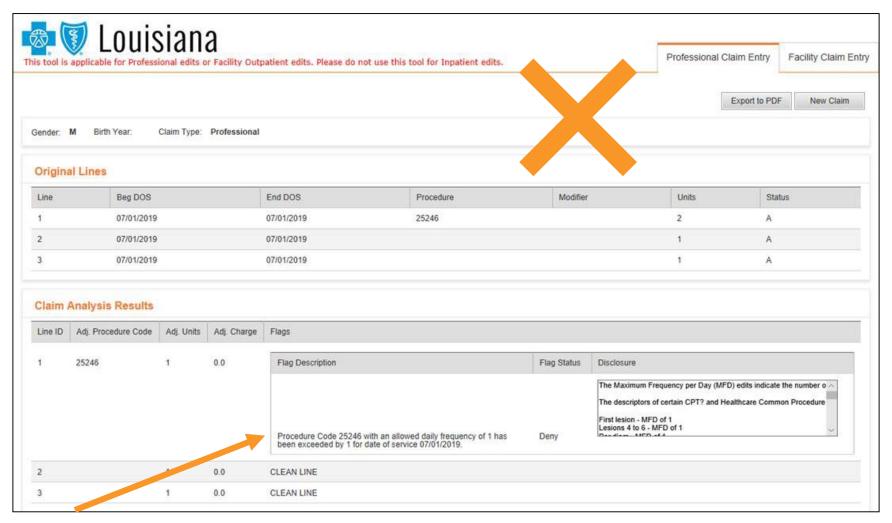
CES Tool Outputs





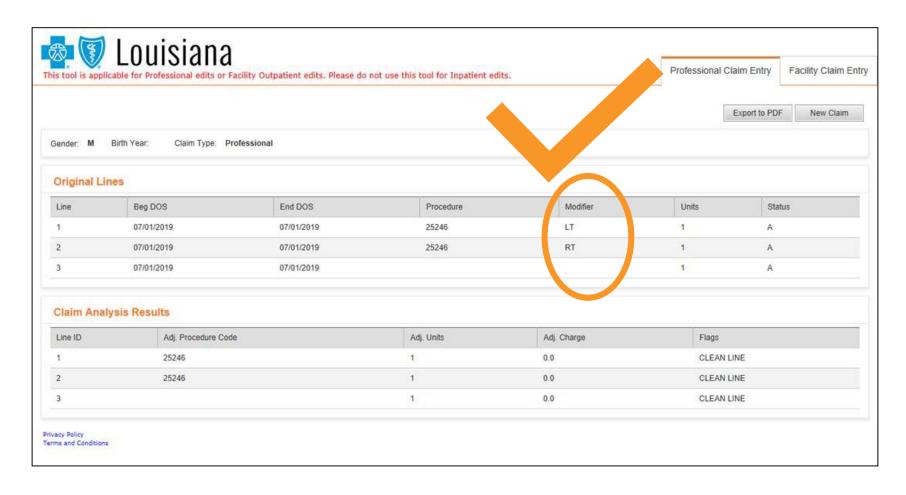
CPT Code 24341 – Repair, tendon or muscle, upper arm or elbow daily max frequency limit of 2 units. Code on one line with 3 units – 2 units will pay, 1 unit will deny.





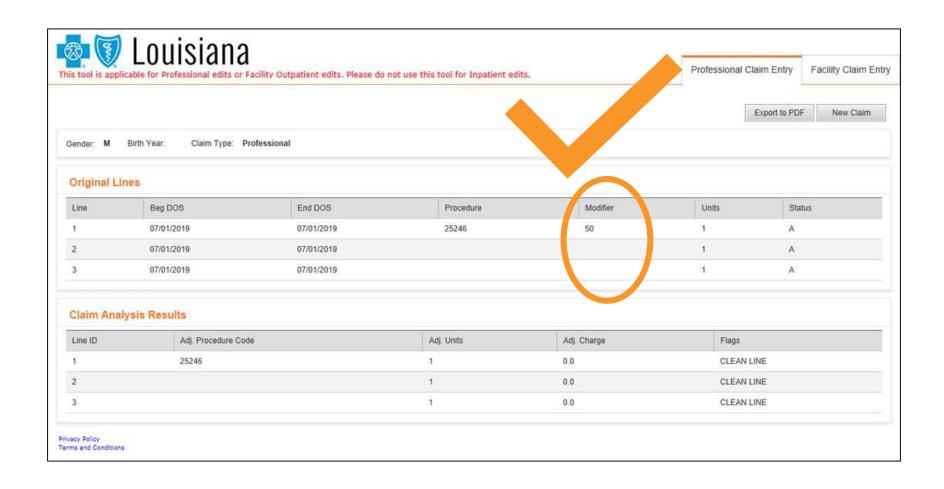
CPT Code 25246 – Injection procedure for wrist daily max frequency limit of 1 unit. Code on one line with 2 units – 1 unit will pay and one unit will deny.





CPT 25246 (injection procedure) – billed correctly with Modifiers LT, RT and one unit, it will pay correctly





CPT 25246 (injection procedure) – billed correctly with Modifier 50

Payments Information in iLinkBlue



Use the "Payments" menu option to view payment registers, EFT notifications and research allowables

Payment Registers

Several or any time Content of brains for or Elevable by a ride by cone of the Content of th

Professional Allowable Search
To begin an allowable charges search, enter a date and select a provider.

Select a Date

05/06/2019

Authorization Requests Through iLinkBlue





Use the "Authorizations" menu option to access online authorization tools:

- The BCBSLA Authorizations tool allows you to submit and research authorizations for BCBSLA members
- Behavioral health providers must use the New Directions Webpass Portal application, located in the Behavioral Health Authorizations link, to submit authorization requests for behavioral services
- AIM Specialty Health_® (AIM), an independent specialty benefits management company, serves as our authorization manager for these services:
 - Cardiology
 - High-tech Imaging
 - Radiation Oncology
- Musculoskeletal (MSK)
 - ✓ Interventional Pain Management
 - ✓ Joint Surgery
 - ✓ Spine Surgery
- Our network providers can access pre-service information offered by other Blue Plans for BlueCard®
 (out-of-area) members in the Out of Area (Pre-Service Review EPA) application

Accessing Medical Policies in iLinkBlue



Authorizations - BCBSLA Members

Authorizations - BCBSLA Members

Authorization Guidelines - Do I need an authorization?

BCBSLA Authorizations

Behavioral Health Authorizations

Authorizations

Authorization Guidelines - Do I need an authorization?

BCBSLA Authorizations

Authorization Guidelines - Do I need an authorization?

Medical Policy Guidelines

Authorization/Pre-certification Inquiry

Medical Policy Guidelines

2.



- Also use the "Authorizations" menu option to access our Medical Policy Index
- Policies are listed in alpha order or you may search by policy number or procedure code

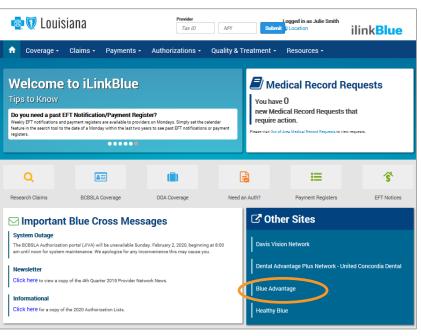
Medical policies are reviewed annually and updated throughout the year as needed. We publish these updates in our quarterly *Provider Network News* newsletters, available online at **www.BCBSLA.com/providers** > Newsletters.



Accessing the Blue Advantage Provider Portal



- The processes for Blue Advantage (HMO)/Blue Advantage (PPO) differ from our other provider network processes
- There is a separate portal for these contracted providers to access needed information
- You can access the Blue Advantage Provider Portal through iLinkBlue
 (www.BCBSLA.com/iLinkBlue.com), under "Other Sites," click "Blue Advantage"
- Access to the Blue Advantage Provider Portal requires a higher level of security that must be assigned to users by your organization's security administrative representative

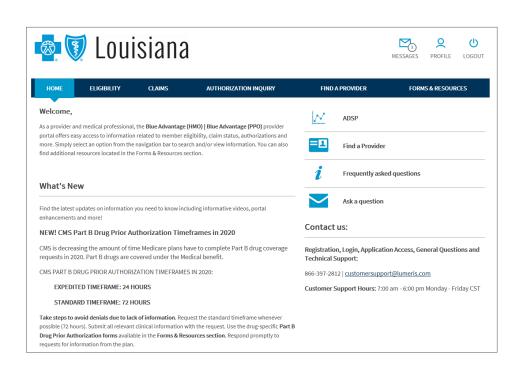


The Blue Advantage Provider Portal



The Blue Advantage Provider Portal offers resources such as:

- Office Manuals*
- Guides*
- Forms*
- Eligibility
- Claims & Authorization Inquiries
- Accountable Delivery System Platform (ADSP) for Primary Care Providers (PCPs) only
- Provider & Pharmacy Search feature to refer members to other Blue Advantage network providers



*These resources are also available on the Blue Advantage Resources page at www.BCBSLA.com/providers

Registration is required to gain access to the Blue Advantage Provider Portal. If you need access to the 2021 Blue Advantage Provider Portal, please reach out to your Administrative Representative.

Blue Advantage Transition

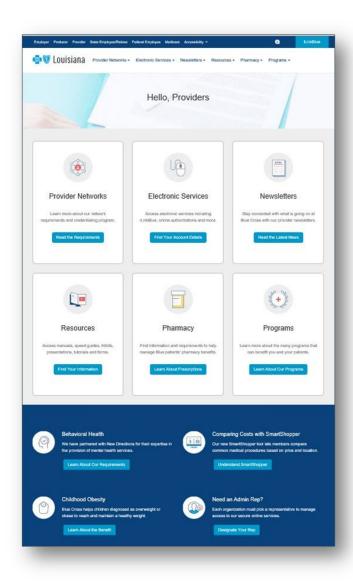


- Effective January 1, 2021, we will be transitioning our Blue Advantage primary service administrator from Lumeris Healthcare Outcomes to Vantage Health Plan, a Louisiana-based company
- This new partnership will allow us to further innovate and impact cost and quality of care, continue to deliver exceptional customer services and improve the health and lives of Louisianians
- Vantage has extensive Medicare Advantage experience, including operational resources, that aligns with our long-term strategy for the Blue Advantage networks. We are currently working with Lumeris to ensure this transition is seamless for both our members and providers.

Registration is required to gain access to the Blue Advantage Provider Portal. If you need access to the 2021 Blue Advantage Provider Portal, please reach out to your Administrative Representative.

The Provider Page



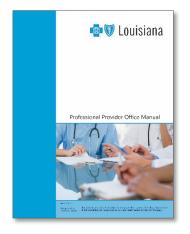


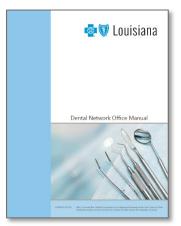
The Provider Page is home to online resources such as:

- Provider manuals
- Network speed guides
- Newsletters
- Provider forms
- And more

www.BCBSLA.com/providers









www.BCBSLA.com/providers > Resources > Manuals

Our manuals are an extension of your member provider agreement

The manuals include the information you need as a participant in our networks:

- Reimbursement Information
- Claims Submission
- Billing Guidelines
- Medical Management

- Provider Disputes
- Network Overviews
- Authorization Requirements
- And much more



Stay connected with what is going on at Blue Cross with our provider newsletters

www.BCBSLA.com/providers > Newsletters



Network News

Our quarterly newsletter for network providers



Blue Advantage Insight

Our newsletter for our Blue Advantage (HMO) and Blue Advantage (PPO) network providers

Not Getting Our Newsletters Electronically?

Send an email to **provider.communications@bcbsla.com**. Put "newsletter" in the subject line. Please include your name, organization name and contact information.

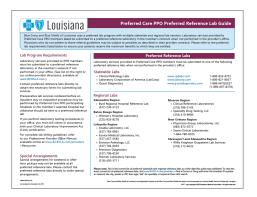
Speed Guides & Tidbits

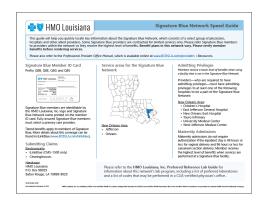


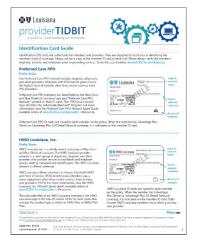
Speed Guides offer quick reference to network authorization requirements, policies and billing guidelines

www.BCBSLA.com/providers

>Resources >Speed Guides









Provider Tidbits are quick guides designed to help you with our current business processes

www.BCBSLA.com/providers

>Resources >Tidbits

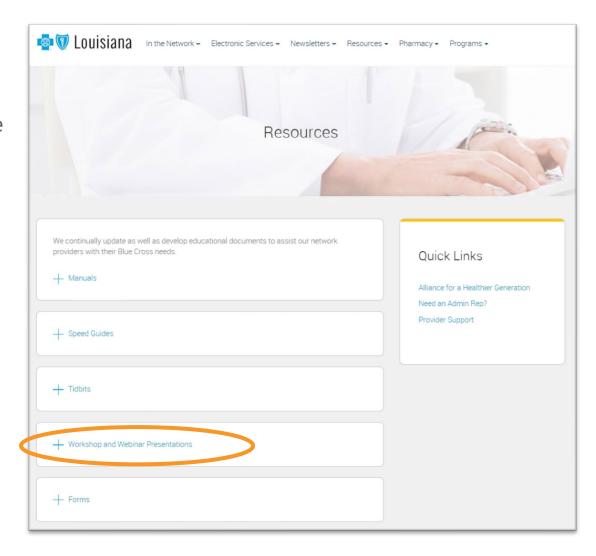
Workshops and Webinars



Provider Workshops and Webinars are held throughout the year to offer training and updates on Blue Cross policies and procedures

Invites to attend these events are sent to the providers' correspondence email address

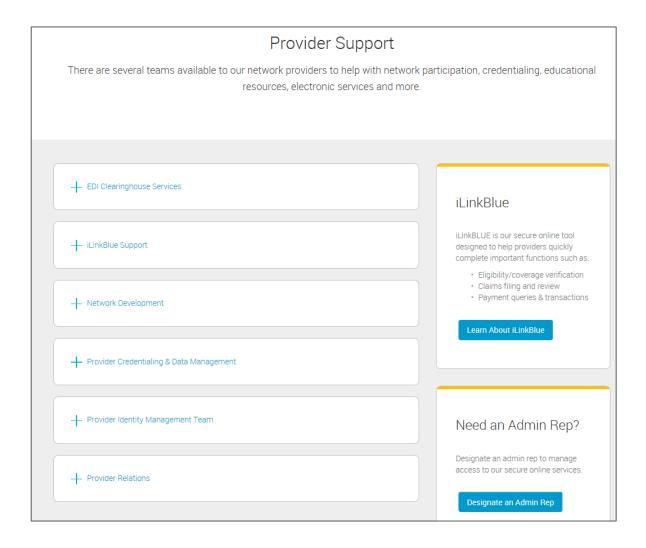
PDF copies of our workshops and webinars are available online



www.BCBSLA.com/providers > Resources > Workshop and Webinar Presentations

Provider Support





We believe supporting our network providers is important

Our **Provider Support** page can help you find your:

- Network Development Representative
- Provider Relations
 Representative
- PCDM assistance with credentialing or demographic changes
- Electronic services support

Customer Care Center



1-844-209-5406

Healthy Blue Dual Advantage (HMO) D-SNP

For information NOT available on iLinkBlue

Other Provider Phone Lines

BlueCard Eligibility Line – 1-800-676-BLUE (1-800-676-2583) for out-of-state member eligibility and benefits information

Fraud & Abuse Hotline - 1-800-392-9249

Call 24/7 and you can remain anonymous as all reports are confidential

Network Administration – 1-800-716-2299

- **option 1** for questions regarding provider contracts
- option 2 for questions regarding credentialing/recredentialing
- option 3 for questions regarding your provider data management
- **option 4** for questions regarding provider relations
- option 5 for questions regarding administrative representative setup



At this time, we will address the questions you submitted electronically through the webinar platform.

