

For the listening benefit of webinar attendees, we have muted all lines and will be starting our presentation shortly

- This helps prevent background noise (e.g., unmuted phones or phones put on hold) during the webinar
- This also means we are unable to hear you during the webinar
- Please submit your questions directly through the webinar platform only



### **How to submit questions:**

- Open the chat feature at the top of your screen to type your question related to today's training webinar
- In the "Send to" field, select "Panelists"
- Once your question is typed in, hit the "Send" button to send it to the presenter
- We will address submitted questions at the end of the webinar



Louisiana

Blue Advantage (HMO) | Blue Advantage (PPO)

# Blue Advantage Network Workshop

**December 2020**

An educational presentation from the Provider Relations  
Department of Blue Cross and Blue Shield of Louisiana

20-185\_Y0132\_C  
18NW2606 R12/20

Blue Cross and Blue Shield of Louisiana HMO offers Blue Advantage (HMO). Blue Cross and Blue Shield of Louisiana, incorporated as Louisiana Health Service & Indemnity Co., offers Blue Advantage (PPO). Both are independent licensees of the Blue Cross and Blue Shield Association. Blue Advantage from Blue Cross and Blue Shield of Louisiana HMO is an HMO plan with a Medicare contract. Blue Advantage from Blue Cross and Blue Shield of Louisiana is a PPO plan with a Medicare contract. Enrollment in either Blue Advantage plan depends on contract renewal.

Last reviewed on 12/22/2020



## **Our Mission**

To improve the health and lives of Louisianians

## **Our Core Strategies**

- Health
- Affordability
- Experience
- Sustainability
- Foundations

## **Our Vision**

To serve Louisianians as the statewide leader in offering access to affordable healthcare by improving quality, value and customer experience



# Agenda

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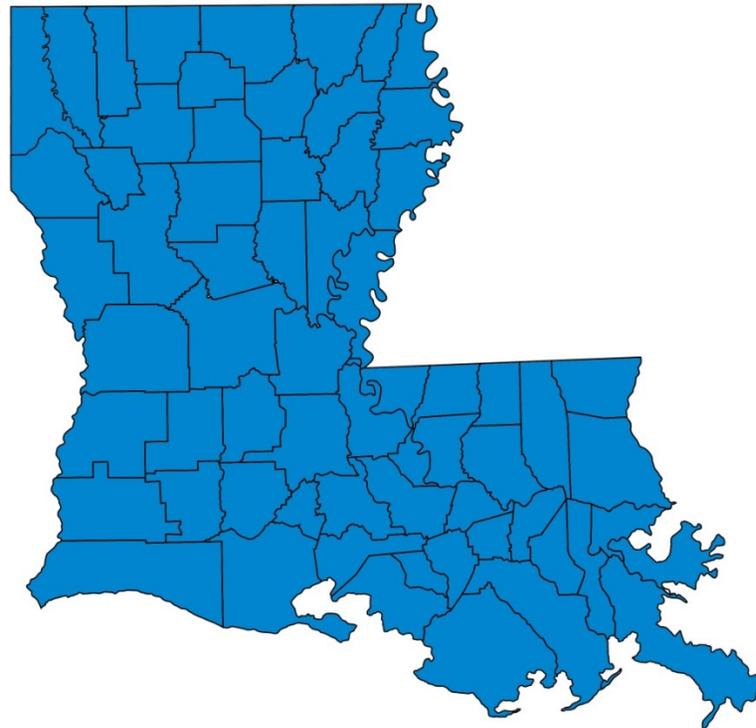
# Welcome to our Blue Advantage Networks



Louisiana

Blue Advantage (HMO) | Blue Advantage (PPO)

**Blue Advantage** is our Medicare Advantage product currently available to Medicare-eligible persons statewide





# Vantage Health Plan

Beginning January 1, 2021, Blue Advantage (BA) will be transitioning our business operations from Lumeris Healthcare Outcomes to Vantage Health Plan

- Vantage has extensive Medicare Advantage experience
- This partnership allows BA to:
  - Further innovate and impact cost and quality of care
  - Continue to deliver exceptional customer services
  - Continue to improve the health and lives of Louisianians

*If you have questions about this transition, email Provider Relations at [provider.relations@bcbsla.com](mailto:provider.relations@bcbsla.com) and include "BA transition" in the subject line*



# Transition Highlights

New

# Member ID Cards

Blue Advantage provides each member with an ID card containing the following:

- Name of the covered member
- Copayment or coinsurance responsibilities
- Important phone numbers
- The member ID card is used for all types of coverage such as Medicare Part A, Part B and Part D (pharmacy)

Note: Blue Advantage member ID cards with prefixes XUM and XUN will not be valid for 2021 dates of service

<b>RxBIN:</b>	003858	<b>PCP Visit</b>	\$ 5
<b>RxPCN:</b>	MD	<b>Specialist Visit</b>	\$ 20
<b>RxGROUP:</b>	MY9A	<b>Emergency Room</b>	\$ 50
<b>EFFECTIVE:</b>	01/01/2021	<b>Major Diagnostic</b>	\$ 150
		<b>Outpatient Surgery</b>	\$ 150
		<b>Outpatient Hospital</b>	\$ 150

Medicare limiting charges apply.

ID: PMV123456789  
John T Public

MedicareRx Prescription Drug Coverage MA PPO MEDICARE ADVANTAGE

www.bcbsla.com/blueadvantage

*PMV prefix*

<b>RxBIN:</b>	003858	<b>PCP Visit</b>	\$
<b>RxPCN:</b>	MD	<b>Specialist Visit</b>	\$
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		<b>Outpatient Surgery</b>	\$
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ID: MDV123456789  
John T Public

MedicareRx Prescription Drug Coverage MEDICARE ADVANTAGE HMO

www.bcbsla.com/blueadvantage

*MDV prefix*

New

# Accessing Our Secure Online Services

We offer many online services that require secure access. These services include applications such as:

- iLinkBlue
- Blue Advantage Provider Portal\*

Access to these applications are granted by your organization's Administrative Representative or Group Moderator

*\*For additional information on the new Blue Advantage Provider Portal please attend one of our Blue Advantage Portal webinars on Wednesday December 2 or 9. There will be a morning and afternoon session on both days, 10 a.m. or 2 p.m.*

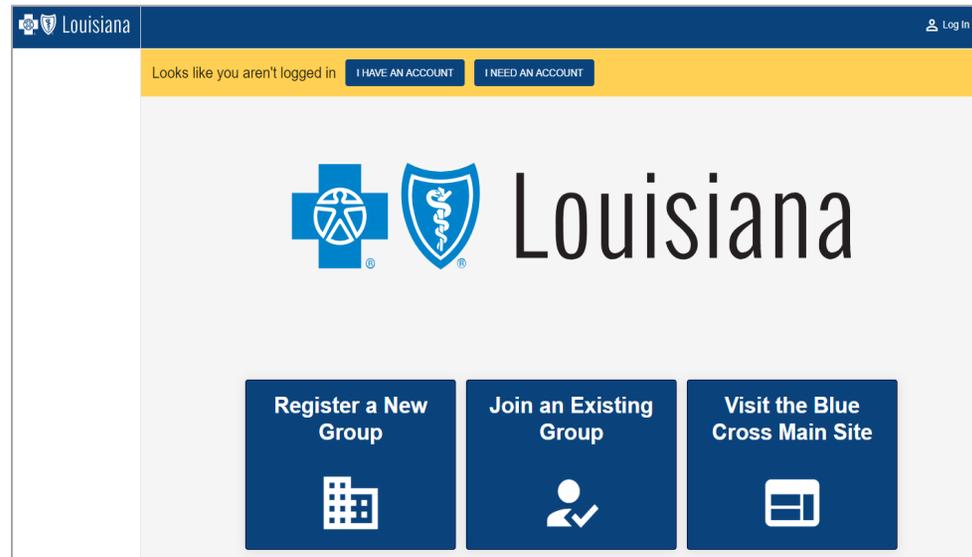


New

# 2021 Blue Advantage Provider Portal

As a part of this transition, providers will need to access the new Blue Advantage Provider Portal for 2021 resources such as:

- Claims Inquiry
- Member Eligibility
- Provider Directory
- Pharmacy Benefit Resources
- Provider Administrative Manual
- Provider Quick Reference Guide
- Provider Forms
- And more



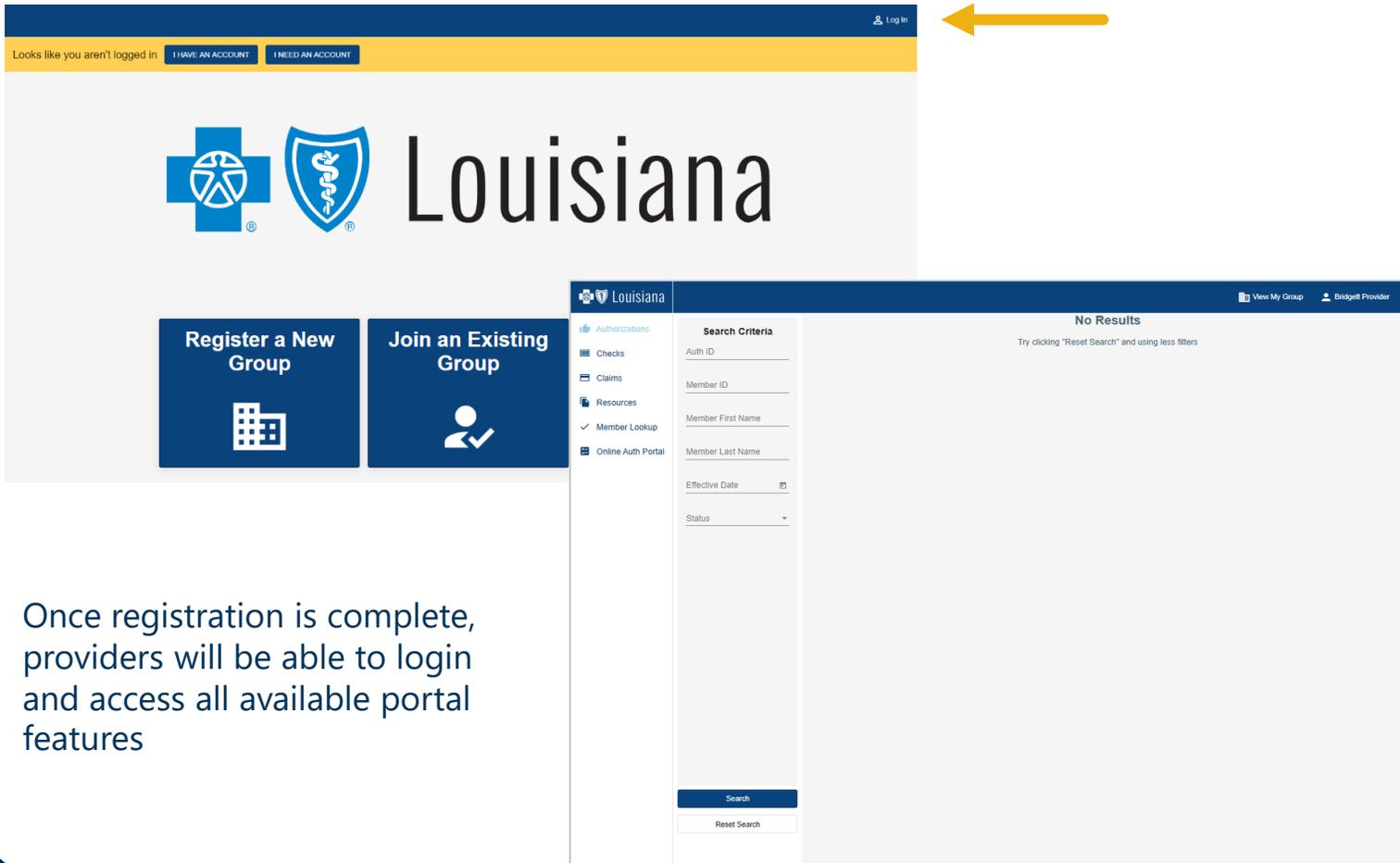
**All 2021 portal features will be available on  
December 15, 2020**

The new Blue Advantage Provider Portal will soon be available through iLinkBlue ([www.BCBSLA.com/ilinkblue](http://www.BCBSLA.com/ilinkblue)) > Blue Advantage (under Other Sites)

New

# Accessing the Blue Advantage Provider Portal

## Provider Portal Login



Once registration is complete, providers will be able to login and access all available portal features

## Provider Portal Home Page

New

# Prior Authorization

**Providers may submit prior authorization requests for 2021 dates of service by using one of the following authorization forms:**

- Behavioral Health Authorization Form
- Home Health Authorization Form
- Inpatient Authorization Form
- Outpatient Authorization

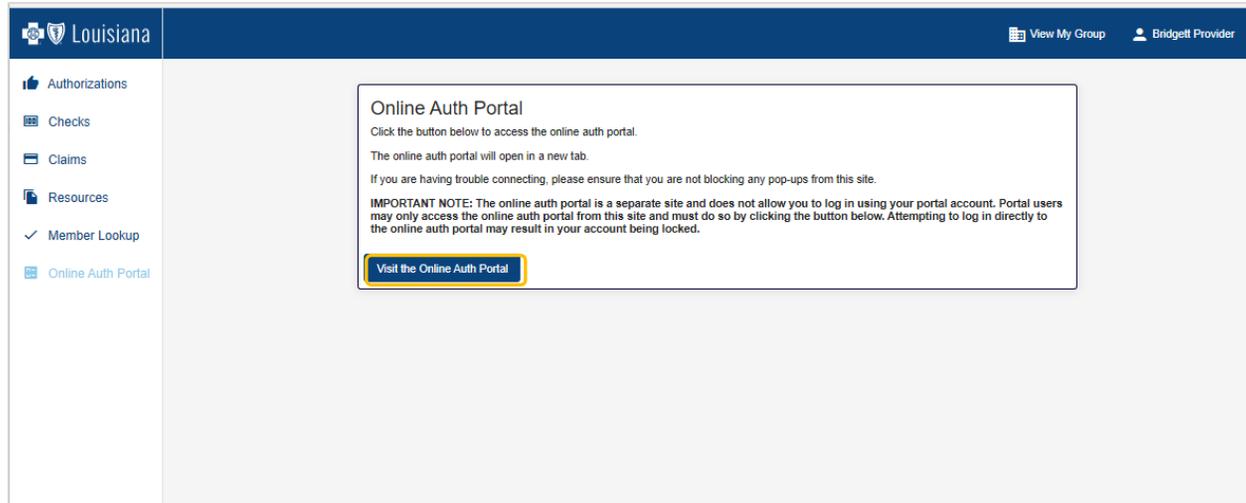
The 2021 *Provider Quick Reference Guide* includes the list of 2021 services requiring prior authorization. It is available on the Blue Advantage Resources Page, [www.BCBSLA.com/providers](http://www.BCBSLA.com/providers), then click "Go to BA Resources" at the bottom of the page.

New

# Prior Authorization

**Coming soon, providers can use the “Online Auth Portal” to request a prior authorization for the following services on the 2021 provider portal:**

- OPMD – a procedure performed in the office setting
- OPFAC – a procedure performed in an outpatient facility setting
- ASU – a procedure performed in an ambulatory surgical setting
- POC – authorization for post op care for surgeries with 90-day global periods
- BH – outpatient behavioral health services



New

# Authorization Administration Changes

Prior Authorization Type	Dates of Service <b>before</b> January 1, 2021	Dates of Service on or <b>after</b> January 1, 2021
Behavioral Health	New Directions	Vantage
High-tech Radiology	AIM	Vantage
Home Health	Lumeris	Vantage
Inpatient Services	Lumeris	Vantage
Office and Outpatient Cardiology	AIM	Vantage
Outpatient Musculoskeletal	AIM	Vantage
Outpatient Services	Lumeris	Vantage
Radiation Oncology	AIM	Vantage

New

# Electronic Funds Transfer (EFT)/Electronic Remittance Advice (ERA)

## 2021 EFT/ERA processes will be managed by RedCard

- Providers who are currently set up for both EFT and ERA services with Blue Advantage are being automatically set up with RedCard for 2021
- Providers will receive an email from RedCard to verify that they have been successfully set up to receive EFT payments and ERAs in 2021
  - A link will be included to access and confirm your information and password setup
  - If you have not received this email by December 10, 2020, please contact RedCard directly at 1-844-292-4066 or send an email to [support@ach835.com](mailto:support@ach835.com)
- Providers will continue to receive EFT payments and ERAs for 2020 dates of services from Lumeris that are processed through June 30, 2021

Providers who are not set up with RedCard by the first check run in 2021 will receive paper checks

The estimated date for the first check run is the second or third week of January

New

## Electronic Funds Transfer (EFT)/Electronic Remittance Advice (ERA)

If it is determined that you are not set up for EFT and ERA services, complete the following steps:

1. Download the *Provider EFT/ERA Enrollment Form* from the Blue Advantage Resources page. Go to **www.BCBSLA.com/providers**, then click on "Go to BA Resources" at the bottom of the page and choose "Forms."
2. Submit the completed form directly to RedCard by fax or mail:

**fax:** (314) 567-4503

**mail:** RedCard Systems, Attn: EFT/ERA Enrollment  
744 Office Pkwy  
Creve Coeur, MO 63141

**If you have questions about EFT/ERA enrollment, contact RedCard at 1-844-292-4066**

New

## 2021 Billing Changes

### Effective January 1, 2021:

- Medicare Advantage ambulatory surgical center (ASC) claims must be submitted on a CMS-1500. If submitted on a UB-04 claim form, it will be denied, and must be resubmitted on a CMS-1500 claim form
- When a member is seen by a hospital-based provider
  - Providers must include POS 19 **or** 22 when services are rendered in hospital-based clinic

*Note: site of service reduction will be applied to the professional fee*

- Facilities will bill these services under revenue code 510 **or** 761
- Member's cost share will apply to the professional charge only

New

## 2021 Billing Reminders

- When billing diagnostic services on the same day as an office visit, providers should bill **both** services on the same claim form
- When billing anesthesia services, providers must include the appropriate modifiers in accordance with CMS guidelines. Refer to [www.CMS.gov](http://www.CMS.gov).
- All nurse practitioners, physician assistants and other physician extenders must be identified on the claim **with their own NPI**

New

# Claims Runout Process

## Inpatient

(Acute, Psych, SNF, Substance Abuse, Rehab, LTCH)

Date of Service	Submit to Lumeris	Submit to Vantage
2020 admission submitted before June 30, 2021	✓	
2020 admission submitted after June 30, 2021		✓

## Outpatient ER

Date of Service	Submit to Lumeris	Submit to Vantage
2020 begin DOS submitted before June 30, 2021	✓	
2020 begin DOS submitted after June 30, 2021		✓

New

# Claims Runout Process

## Outpatient Observation

Date of Service	Lumeris	Vantage
2020 begin DOS submitted before June 30, 2021	✓	
2020 begin DOS submitted after June 30, 2021		✓

## Home Health

Date of Service for 30-day episode	Lumeris	Vantage
2020 begin date of episode submitted before June 30, 2021	✓	
2020 begin date of episode submitted after June 30, 2021		✓

New

# Claims Runout Process

## Professional, Ancillary and Other Outpatient Claims

Providers will need to split bill for the following services that span the benefit year:

- Partial hospitalization (PHP and IOP)
- Mental Health/Behavioral Health/Substance Abuse counseling
- Nutritional counseling
- Supervised exercise therapy (SET)
- Cardiac & intensive rehabilitation
- Pulmonary rehabilitation
- DME & supplies
- Chemotherapy/radiation
- Dialysis
- Physical Therapy
- Occupational Therapy
- Speech Therapy
- Other therapies

Date of Service	Submit to Lumeris	Submit to Vantage
2020 dates of service submitted before 6/30/2021	✓	
2020 dates of service submitted after 6/30/2021		✓



# Network Information

# Compliance Reminders

As a Blue Advantage provider you are required to:

- Follow the provider guidelines in your provider manual when discussing Medicare Advantage
- Routinely check for exclusions by the OIG/GSA (Office of Inspector General/General Services Administration)
- Report any actual or suspected compliance concerns
- Notify us of any practice information changes
- Verify that provider training has been completed in:
  - General compliance
  - Fraud, waste and abuse



**CMS offers more information on compliance that you can access through the Blue Advantage Provider Portal. Under the “Resources” section, click on “Compliance.” See Slide 9 for how to access the Blue Advantage Provider Portal.**

# Role of the Primary Care Provider (PCP)

The PCP should be involved in the overall care of the member

- Oversee, coordinate, discuss and direct the member's care with the member's care team, specialists and hospital staff
- Develop and grow the provider-member relationship while being proactive and cost effective
- Responsible for coordinating members' medically necessary services
- When a member changes to a new PCP, upon request, the prior PCP has 10 business days of request to submit records to new PCP



Blue Advantage does not require a referral from the PCP for the member to obtain services from a specialist or another primary care provider

# Appointment Scheduling & Wait Times

All Blue Advantage network providers must use their best effort to adhere to the following standards for appointment scheduling and wait times

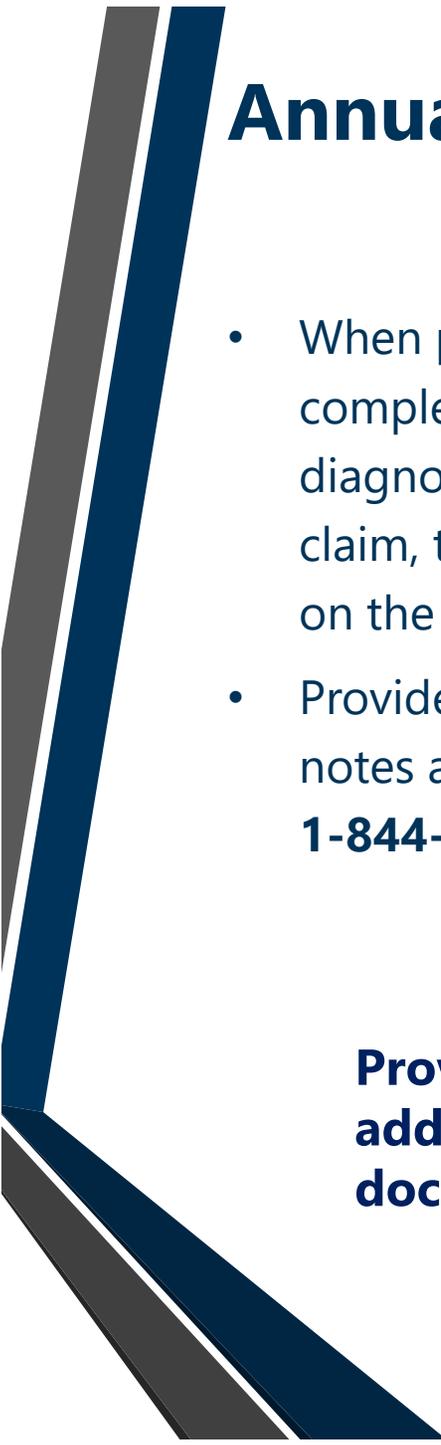
PCP-new patient	Within 30 days of the patient's effective date on the PCP's panel – to be initiated by the PCP's office
Routine care without symptoms	Within 30 days
Non-routine care with symptoms	Within five business days or one week
Urgent care	Within 24 hours
Emergency	Must be available immediately 24 hours per day, seven days per week via direct access or coverage arrangements
OB/GYN	First and second trimester within one week Third trimester within three days OB emergency care must be available 24 hours per day, seven days per week
Phone calls into the provider office from the member	Same day; no later than next business day

**Providers should make every effort to see the patient within an average of one hour from the patient's scheduled appointment**

# Annual Wellness Coupon Program

- Members will receive a paper coupon in the mail for their annual wellness exam, which should be provided by their PCP
- The goal is to help facilitate wellness visits by providing:
  - Pertinent details about the member's previously documented chronic conditions/current diagnoses
  - Relevant clinical tests for the member
  - Commonly overlooked conditions/diagnoses that may be applicable to the member
  - Suspected conditions based on claims history





# Annual Wellness Coupon Program

- When presented with a coupon, the provider should review and complete the back of the coupon at the visit, marking appropriate diagnoses and adding notes as applicable. As with a standard claim, the diagnoses and clinical values should also be documented on the claim and on the provider's electronic medical record.
- Providers should sign the coupon to attest to the accuracy of the notes and diagnoses, then send the completed coupon via fax to **1-844-843-9770**

**Providers will be compensated \$20 per coupon for the additional administrative work associated with documentation and billing**

# What will the coupon look like?

**2019 ANNUAL WELLNESS EXAM COUPON - DO NOT DISCARD**

If you have any questions, please call 1 (844) 753-1450 (TTY 711), Monday-Friday from 8 a.m. to 5 p.m.

**ATTENTION: HMO LOUISIANA/BLUE CROSS AND BLUE SHIELD OF LOUISIANA MEMBER**

Please take this coupon to your in-network HMO Louisiana/Blue Cross and Blue Shield of Louisiana Primary Care Provider for an Annual Wellness Exam AT NO CHARGE to you!

**ATTENTION: HEALTHCARE PROVIDER & OFFICE MANAGER**

HMO Louisiana/Blue Cross and Blue Shield of Louisiana members have no deductibles, copays or coinsurance for this Annual Wellness Exam. The following services (CPT codes) should be billed with the wellness ICD-10 Z00.00 or Z00.01 as primary, together with all other appropriate ICD-10 diagnosis codes including any of the diagnoses on the back of this page.

**CODES TO BILL:**  
Annual Wellness Exam - G0499

**AND THE FOLLOWING SCREENINGS:**

8826 CBC  
80028 CMP  
80041 Lipid panel  
81002 Urine Dip  
83008 ECG if indicated (e.g., irregular heart rhythm)  
82270 FOBT x 3 for patients 50-75

For Diabetics, add the following:  
83028 HgA1C  
82461 Urine Microalbumin  
Schedule an annual eye exam for retinopathy screening  
For Females, consider the following:  
Mammogram and Pap Smear

**Monitoring of chronic stable conditions, prescription refills and vaccinations may also be included in the examination.**

HMO Louisiana, Inc. offers Blue Advantage (HMO), Blue Cross and Blue Shield of Louisiana, incorporated as Louisiana Health Service & Indemnity Co., when Blue Advantage (PPO), both are independent members of the Blue Cross and Blue Shield Association.

Blue Advantage from HMO Louisiana, Inc. is an HMO plan with a deductible. Blue Advantage from Blue Cross and Blue Shield of Louisiana is a PPO plan with a lifetime contract. Enrollment in either Blue Advantage plan depends on contract renewal. For more Blue Advantage information, contact Blue Cross and Blue Shield of Louisiana at 1 (844) 753-1450 (TTY 711), Monday-Friday from 8 a.m. to 5 p.m. CST.

**PROVIDER: PLEASE COMPLETE OTHER SIDE**  
19-84\_V01032\_C

**TO BE COMPLETED BY PROVIDER**

Patient Name: \_\_\_\_\_ Primary Care Provider (PCP): \_\_\_\_\_  
Patient Address: \_\_\_\_\_ PCP Signature: \_\_\_\_\_  
DOB: \_\_\_\_\_ NPI: \_\_\_\_\_  
Member ID #: \_\_\_\_\_ Tax ID (optional): \_\_\_\_\_  
Member EFT: \_\_\_\_\_ Date of Visit: \_\_\_\_\_

**PROVIDER USE:** Please check ALL that apply to this patient and FOLD A COPY OF THIS ON THE CHART. HMO Louisiana/Blue Cross and Blue Shield of Louisiana pays an additional \$20 to the provider when this form is completed and filed at 1 (844) 848-8770. ALSO, REMEMBER TO INCLUDE ALL SELECTED DIAGNOSES ON YOUR WELLNESS VISIT CLAIM TO RECEIVE THE \$20. The \$20 may be requested to work. Detailed list of diagnosis codes are listed on the wellness form. For any questions or concerns, please call HMO Louisiana/Blue Cross and Blue Shield of Louisiana at 1 (844) 753-1450 (TTY 711).

Bill one of the following as primary:

<input type="checkbox"/> Diabetes Code without abnormal findings (Z00.00)	<input type="checkbox"/> Tachycardia - 70.0
<input type="checkbox"/> OR	<input type="checkbox"/> Secondary - Z03
<input type="checkbox"/> Wellness Exam with abnormal findings (Z00.01)	<input type="checkbox"/> Heart Failure - 251.2
<input type="checkbox"/> Cardiovascular/Cerebrovascular	<input type="checkbox"/> Status Asthmaticus Type
<input type="checkbox"/> Abnormal Electrocardiogram (I71.4)	<input type="checkbox"/> Psychological
<input type="checkbox"/> Angina Pectoris - I20.9	<input type="checkbox"/> Unspecified Mood (Affective) Disorder - F39
<input type="checkbox"/> Myocardial Infarction - I21.0	<input type="checkbox"/> Bipolar Depression - F32.00
<input type="checkbox"/> Myocardial Ischemia - I25.0	<input type="checkbox"/> Dependent Depression - F31.20
<input type="checkbox"/> Hypertension of coronary artery with ang. Angina - I25.119	<input type="checkbox"/> Suicide - Type or of suicidal ideation/impulse - F43.80
<input type="checkbox"/> Atrial Fibrillation - I48.0	<input type="checkbox"/> Bipolar Disorder - F31.8
<input type="checkbox"/> Benign Hypertensive Kidney with CKD stage 5 - I12.2	<input type="checkbox"/> Schizophrenia - F20.9
<input type="checkbox"/> Chronic CKD stage - N18.5	<input type="checkbox"/> Major Depressive Disorder Recurrent
<input type="checkbox"/> Coronary artery - I25.2	<input type="checkbox"/> Major Depressive Disorder
<input type="checkbox"/> Heart failure unspecified - I50.9	<input type="checkbox"/> Major Depressive Disorder - F32.0
<input type="checkbox"/> Prevalent Vascular Disease - I70.9	<input type="checkbox"/> Major Depressive Disorder - F32.1
<input type="checkbox"/> Hypertensive heart disease with heart failure - I10.0	<input type="checkbox"/> Major Depressive Disorder - F32.2
<input type="checkbox"/> Disorder of anxiety & stressor, unspecified - I32.9	<input type="checkbox"/> Major Depressive Disorder - F32.3
<input type="checkbox"/> Anxiety	<input type="checkbox"/> Major Depressive Disorder - F32.8
<input type="checkbox"/> Anxiety - 300.00	<input type="checkbox"/> Major Depressive Disorder - F32.9
<input type="checkbox"/> CPT - 200.0	<input type="checkbox"/> Major Depressive Disorder - F33.0
<input type="checkbox"/> Cyclic Vomiting - I94.0	<input type="checkbox"/> Major Depressive Disorder - F33.1
<input type="checkbox"/> Neurological	<input type="checkbox"/> Major Depressive Disorder - F33.2
<input type="checkbox"/> Epilepsy - G40.90	<input type="checkbox"/> Major Depressive Disorder - F33.3
<input type="checkbox"/> Intellectual Hypothyroidism - E00.0	<input type="checkbox"/> Major Depressive Disorder - F33.8
<input type="checkbox"/> Life effects (A) Hypertension/Prevalent - 88.009	<input type="checkbox"/> Major Depressive Disorder - F33.9
<input type="checkbox"/> Prevalent - I25.0	<input type="checkbox"/> Major Depressive Disorder - F34.0
<input type="checkbox"/> Hematological	<input type="checkbox"/> Major Depressive Disorder - F34.1
<input type="checkbox"/> I70.001	<input type="checkbox"/> Major Depressive Disorder - F34.2
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# Medical Documentation

# Medical Records Documentation & Audits/Reviews

Specific documentation requirements can be found in the *Blue Advantage Provider Administrative Manual* in the "**Medical Records**" section

The guidelines for the maintenance of medical records state they must be:

- Retained for a minimum of 10 years
- Contain consistent and complete documentation of each member's medical history and treatment

Medical record request:

- Should be responded to within 10 days of the request
- Varis and Inovalon are approved vendors for these requests



# Medical Records Signature Requirements

Guidelines regarding signatures on medical records are found in your *Blue Advantage Provider Administrative Manual*

## Electronic Signatures



### Acceptable:

- Chart "Accepted by" with provider's name
- "Electronically signed by" with provider's name
- "Verified by" with provider's name
- "Reviewed by" with provider's name
- "Released by" with provider's name
- "Signed by" with provider's name
- "Signed: John Smith MD"



### Unacceptable:

- Dictated but not read
- Signed but not read
- Auto-authentication
- Generated by



# Medical Management

# Role of Medical Management

**Nurses, clinical pharmacists, social workers, physicians who coordinate:**

- Prior authorization, concurrent review, discharge planning and assistance with referrals
- Notify PCP offices of acute discharges for PCP follow-up
- Case and Disease Management programs (please see manual for complete program list)



# Authorization and Benefit Determinations

## **Inpatient Admission:**

Plan requires notification within one business day of inpatient (IP) admission

## **Observation:**

Plan requires notification within one business day of observation (OBS) admission

Notification is required within one business day of **discharge**

*Once the member is discharged, the visit and discharge summary must be faxed to Blue Advantage Medical Management*

The plan reviews and makes determinations for IP/OBS, SNFs, Acute Rehabs, LTACs, HHCs, LOSs, LOCs and discharge planning

## **Medical Necessity Criteria:**

- InterQual (IQ)
- Medicare National Coverage Determination (NCD) and Local Coverage Determination (LCD)



# Prior Authorization

## Submit request via fax, letter, phone or portal

- Originate from member, their provider or representative
- Apply medical necessity criteria

CMS requires multiple provider outreach attempts to obtain necessary clinical information to make organization determinations

**Provision of robust clinical information upon initial submission is key**

The *Provider Quick Reference Guide* includes the list of services requiring prior authorization. It is available on the Blue Advantage Provider Portal.

# Prior Authorization

## Standard

- Determination and member notification provided within 14 days of receipt (not emergent/urgent care)
- Favorable – member and provider notified verbally or in writing within 14 days of request
- Partially Favorable or Denied – member and provider notified verbally or in writing within 14 days of receipt
- Integrated Denial Notice (IDN) mailed to member within three days of oral communication

## Expedited

- Determination and member notification provided within 72 hours of receipt (emergent/urgent care)
- Favorable – member and provider notified verbally or in writing within 72 hours of request
- Partially Favorable or Denied – member and provider notified verbally or in writing within 72 hours of receipt
- Integrated Denial Notice (IDN) mailed to member within three days of oral communication

*Contracted providers can submit an appeal **only** when it involves a pre-service request*

**Member sent written Notice of Right to an Expedited Appeal**

# Notice of Discharge from an Inpatient Facility

## The Important Message (IM) from Medicare:

- Statutorily required notice
- Informs Medicare beneficiaries that their covered hospital care is ending
- The IM must be given to the member within two days of discharge

## The Notice of Medicare Non-Coverage (NOMNC):

- Notifies Medicare beneficiaries that their skilled nursing facility (SNF), home health care (HHC) or comprehensive outpatient rehabilitation facility (CORF) services are ending
- Must be given to the member and/or their identified representative a minimum of two days prior to discharge
- A signed NOMNC must be faxed to Blue Advantage Medical Management at **1-877-528-5816**

Samples of these forms are located in the Sample of Forms section of the *Blue Advantage Provider Administrative manual*. The member's appeal rights are included on both the IM and NOMNC forms.

# Transition of Care

**100% of members with a high-risk discharge diagnosis are identified for outreach**

## Overall Program Goals Are To:

- Assist in reducing avoidable hospital readmission and related costs to the member and health plan
- Improve provider follow-up after hospital discharge (*PCP offices are notified via fax of inpatient discharges and should schedule patient follow-up visits within seven days of discharge*)



# Case Management Services

Case management programs seek to maximize the quality of care, member satisfaction and efficiency of services through effective engagement with members and their providers

## How we do it:

- Education and support of members and family/caregivers, including self-management
- Coordination of care
- Medication adherence
- Fall prevention and safety
- Access to community resources
- Advance care planning
- Telephonic outreach



For a list of conditions and complex diseases that often benefit from the case management program, see the *Blue Advantage Provider Administration Manual*, available on the Blue Advantage Provider Portal, ([www.BCBSLA.com/ilinkblue](http://www.BCBSLA.com/ilinkblue)) > Blue Advantage (under Other Sites)

# Dialysis Patients

- Dialysis providers initiating hemodialysis for ESRD patients must enter the CMS-2728 form into the CMS system, CROWNWeb
- Once entered into the system, the provider must print the form, sign it, then have the member sign and mail it to the Social Security Administration office



The CROWNWeb is located at [www.projectcrownweb.org](http://www.projectcrownweb.org)



# Other Services



# Outpatient Lab Tests

- Blue Advantage network providers can:
  - Perform lab work in the office if they are Clinical Laboratory Improvement Amendments (CLIA) certified
  - Draw specimens and send to one of our participating lab facilities identified in our Provider/Pharmacy Directory

## Blue Advantage Preferred Labs:

- Clinical Pathology Laboratories (CPL)  
[www.cpllabs.com](http://www.cpllabs.com)
- Laboratory Corporation of America (LabCorp)  
[www.labcorp.com](http://www.labcorp.com)
- Quest Diagnostics  
[www.questdiagnostics.com](http://www.questdiagnostics.com)

# Refractions

- Refractions are not covered unless performed by a Blue Advantage Davis Vision provider
- As a CMS requirement, contracted providers are not permitted to render non-covered services and hold the member responsible
- For network vision providers, please search the Davis Vision website at [www.davisvision.com](http://www.davisvision.com) or call 1-800-773-2847



# Other Services

- **United Concordia**

administers routine dental services

**phone:** 1-866-445-5825

- **Express Scripts**

administers pharmacy benefit management

**phone:** 1-800-935-6103/TTY:711



See the "Plan Information Contact List" section of the *Blue Advantage Provider Administrative Manual* for more information about these services



# Pharmacy

# Part B vs Part D Overview

B

## Part B Covered Drugs

- Mostly drugs received as part of a physician's service or at an outpatient hospital/infusion center
- Members have a 20% Part B coinsurance
- This amount applies to the **Max Out-Of-Pocket (MOOP)**

D

## Part D Covered Drugs

- Most prescription drugs filled at a retail pharmacy or by mail
- Member cost share depends on the drug's assigned tier
- This amount applies to the **True Out-Of-Pocket (TrOOP)**

B/D

## Part B or Part D Covered Drugs

- Coverage depends on what the drug treats or where/how it is given
- Drugs that qualify for coverage under Part B, cannot be covered under Part D
- Drugs eligible for coverage under Part B or D may require a prior authorization to determine, which benefit is appropriate

# Overview of Drug Coverage Rules

B

## Some drugs are covered under Part B at a pharmacy under specific circumstances

- Drugs that require a medical device to administer (e.g., albuterol from a nebulizer)
- Select oral chemotherapy drugs (generally those with an IV formulation)
- Immunosuppressive drugs following a Medicare-covered transplant
- Select vaccines such as influenza or pneumococcal\*
- Blood clotting factors

D

## Part D

- Oral chemotherapy drugs without an IV formulation
- All other vaccines

## Part D Exclusions

- Drugs used for cosmetic purposes, weight loss or weight gain (covered when used for AIDS wasting and cachexia due to a chronic disease)
- Drugs for symptomatic relief of cough and colds
- Nonprescription/OTC drugs
- Drugs when used for sexual dysfunction or to promote fertility

*\*There is currently no FDA approved vaccine for coronavirus disease (COVID-19). However, if and when a vaccine is available, Blue Advantage will provide coverage to members in accordance with CMS guidance.*

# Preferred Value Pharmacy Network

## Benefits of Preferred Network

### Cost-savings for member

- Members will pay less for drugs in Tiers 1–3
- Copays are now the same at both preferred retail and mail order pharmacies
- Free standard shipping is included with Express Scripts mail order

### Enhanced programs to improve adherence

- Improve engagement with patient and physician outreach

### Connect members to pharmacies that support Clinical Star measures

- Preferred network pharmacies are assessed on Part D Clinical Star measures – consistent performance is incentivized



# Preferred Value Pharmacy Network

The retail **Preferred Value Pharmacy Network** is **anchored by Walgreens**; however, it also includes other **chains** and **many independent pharmacies**

Members may use standard network pharmacies but will pay higher copays on drugs in Tiers 1 – 3 compared to a preferred pharmacy

CVS Pharmacies and some independent pharmacies **are not in** the Preferred Network



**Louisiana chain pharmacies include:**

Walgreens  
Kroger  
Sam's Club  
Walmart



**Many independent pharmacies also participate**

**Pharmacy network changes are common, and our network is undergoing a few extra changes in 2021.**

**We encourage members to double check that their selected pharmacy is participating in the way they expect**

# Benefits of Home Delivery



## **No-cost Shipping**

- Standard shipping right to the member's door at no extra cost

## **Refill Reminders**

- Refill reminders make it less likely to miss a dose

## **Avoid Interactions**

- Safety reviews to find possible interactions with other drugs

## **Pharmacists Available**

- Access to a pharmacist 24/7 from the privacy of member's home

# Express Scripts Mail-order Pharmacy

## Two Steps to set up home delivery:

### 1) Prescribe a 90-day supply

- Prescription can be sent electronically from the EMR or called in to Express Scripts Pharmacy

### 2) Member can contact Express Scripts directly to have prescription transferred

## Starting home delivery is easy:



**Call: 1-800-841-3351**

Monday through Friday, 9 a.m. to 7 p.m. Eastern Time (except office holidays)

TTY users: **1-800-716-3231**

**Go Online: [express-scripts.com/get90](https://www.express-scripts.com/get90)**



### **TO BE SAFE:**

When setting up your first mail-order prescription of a drug, members should make sure to have a 30-day supply of medication on hand to allow processing time

# Diabetic Testing Supplies

## Two ways members may get a FREE meter:

### 1) Go to a Blue Advantage network pharmacy

- Members can take their prescription for a covered meter to a Blue Advantage network pharmacy
- All of the covered meters are available through network pharmacies

### 2) Call to get a meter delivered at home

- Call Abbott or LifeScan and give the code provided to have a covered meter delivered at home
- Strips are available at network pharmacies

**Members can find the following information online at [www.BCBSLA.com/blueadvantage](http://www.BCBSLA.com/blueadvantage):**

- 1) Documents
- 2) 2021 Diabetes Testing Supplies Coverage at Network Pharmacies

Call Abbott toll free at 1 (866) 224-8892 and use the code **MWXODF9F**

Call LifeScan toll free at: 1 (877) 764-5393 and use the code **151btn002**



# Pharmacist Outreach Initiatives

## Medication Adherence

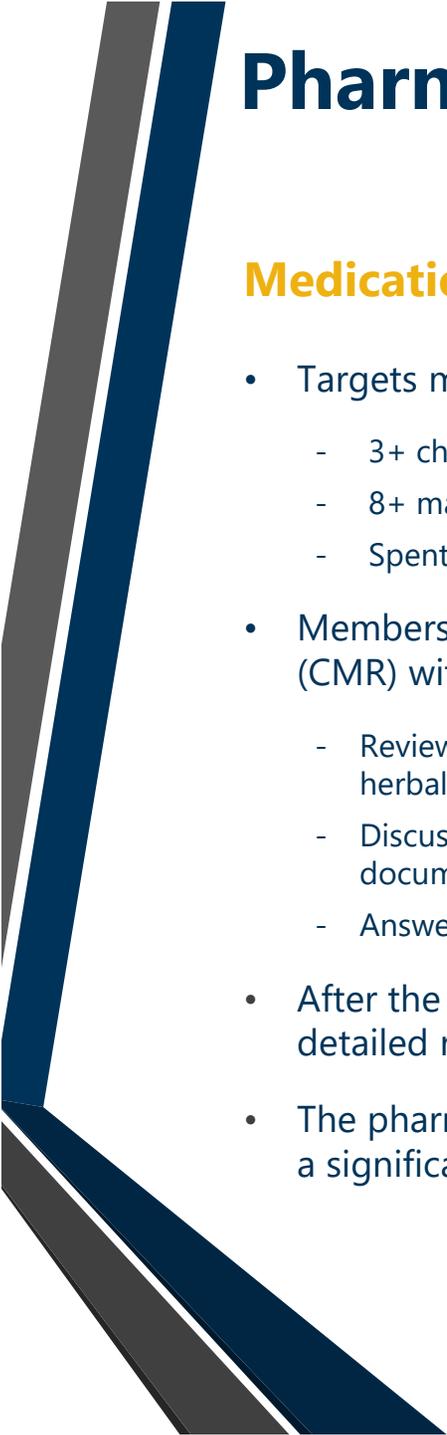
### Provider Outreach

Our Academic Detailing Pharmacist may contact your office for assistance with members who we have identified as possibly having a medication-related gap in care:

- Non-adherent to certain medications for diabetes, hypertension or hyperlipidemia
- Diagnosis of Rheumatoid Arthritis without a claim for a disease modifying drug
- Established cardiovascular disease or diabetes with no claim for a statin

### Member Outreach

- Refill reminders to members who are determined to be at-risk of becoming non-adherent to certain medications
- Pharmacists will call members directly who are a single day late to fill targeted medications
- Pharmacists will answer questions, offer helpful tips, provide members with reminder tools or help transfer their prescriptions to mail-order if desired



# Pharmacist Outreach Initiatives

## Medication Therapy Management (MTM) Program

- Targets members who meet the following criteria:
  - 3+ chronic conditions
  - 8+ maintenance medications
  - Spent \$1,094 in the previous 3 months on Part D covered medications
- Members will be invited to schedule a Comprehensive Medication Review (CMR) with an MTM-certified pharmacist which includes:
  - Review of the member's entire medication profile (including prescriptions, OTCs, herbal supplements and samples)
  - Discuss purpose and directions for the use of each medication with documentation being provided to the member after completion of the call
  - Answer any additional questions or concerns
- After the completion of a CMR, you and the member will receive a detailed report
- The pharmacist performing the CMR may contact you directly in the event a significant drug therapy problem is identified



# **Billing and Claims Requirements**

# COVID-19 Billing



COVID-19  
UPDATES

For current and future billing guidelines related to the novel coronavirus (COVID-19), providers should access the COVID-19 section for the Blue Advantage Resources page

**[www.BCBSLA.com/providers](http://www.BCBSLA.com/providers)**

>click on "Go to BA Resources" at the bottom of the page



# ABNs Not Used for Blue Advantage

## CMS does not allow use of Advanced Beneficiary Notices (ABNs) for MA plans

**To hold members financially liable for non-covered services not clearly excluded in the member's Evidence of Coverage (EOC), contracted providers must do the following:**

- If contracted provider knows or has reason to know that a service may not be covered, request a prior authorization from Blue Advantage
- If the coverage request is denied, an Integrated Denial Notice (IDN) will be issued to the member and requesting provider
- If the member desires to receive the denied services **after** the IDN has been issued, the provider may collect from the member for the specific services outlined in the IDN after services are rendered

# Timely Filing

- Participating providers have 12 months **from the date of service** to file an initial claim
- Participating providers have 12 months **from the date the claim was processed** (remit date) to resubmit or correct the claim

**Providers should bill according to Medicare guidelines. CMS guidelines are followed for all claims, both electronic and paper.**

Refer to [www.CMS.hhs.gov](http://www.CMS.hhs.gov) for specific details

# Timely Filing Disputes

If disputing a timely filing denial of a claim, and the claim is filed:

## **Electronically**

The only acceptable proof of timely filing is the second level acceptance report from the clearinghouse that indicates the claim was accepted by Blue Advantage

## **Paper**

The provider must submit supporting documentation from their practice management system including the applicable field descriptions since the documentation is specific to your system

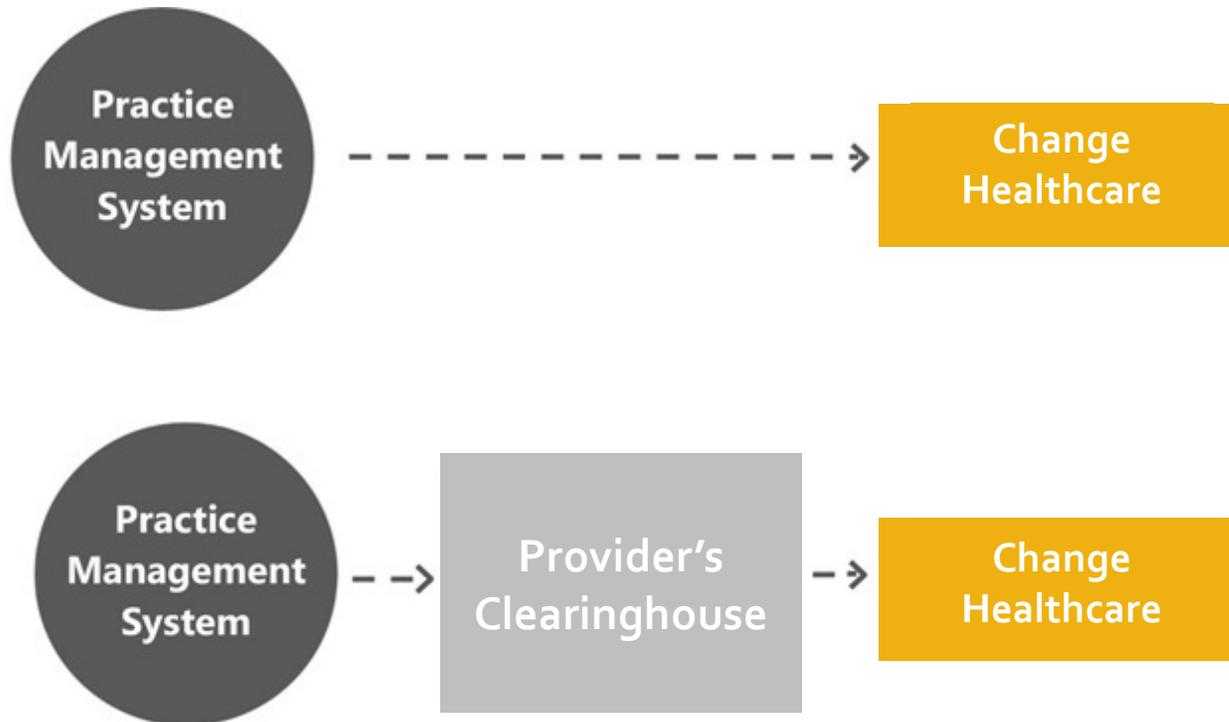
**OR**

A UB-04/CMS-1500 with the original date billed **AND** documentation supporting the claim was submitted within the timeframe specified in your contract agreement from the date of service, **AND** follow-up was done at a minimum of every 60 days

- If there is no documentation supporting the follow-up activity, (i.e., filed second submission MM/DD/YYYY or contacted plan and spoke with\_\_\_\_, on MM/DD/YYYY), the timely filing denial will stand. This documentation is required for any CMS audits.

# Electronic Claim Submission

All electronic claims must be received via Change Healthcare (professional and facilities/UBs). Blue Advantage is unable to receive claims filed directly from any other source.



# Electronic Claim Submission



- Providers submitting directly to Change Healthcare must make the system changes necessary to send their Blue Advantage claims with the Payer ID **72107**
- Providers who do not send directly to Change Healthcare, please notify your clearinghouse of the new Payer ID **72107** for Blue Advantage claims
- Blue Advantage routine dental should be filed to United Concordia Dental (UCD)
- Blue Advantage routine eye exams and eyewear should be filed to Davis Vision
- Blue Advantage pharmacy claims should be filed to Express Scripts

iLinkBlue is not available for submission of claims for Blue Advantage members

# Paper Claims

**Mail all paper claims to new address:**

Blue Cross and Blue Shield of LA/HMO Louisiana, Inc.  
130 DeSiard St, Ste 322  
Monroe, LA 71201

Faxed claims are **not** accepted



# Reimbursement Guidelines for Facilities



## Multiple Surgeries

The following are payment guidelines for a facility when billing multiple surgical procedures performed at the same operative session:

<b>Primary Procedure</b>	lesser of charges or 100% of fee schedule*
<b>Secondary Procedure</b>	lesser of charges or 50% of fee schedule*
<b>Third-Fifth Procedures</b>	lesser of charges or 50% of fee schedule*

*\* minus copayments and deductibles, as applicable*

# Reimbursement Guidelines for Physicians

## Multiple Surgeries

The following are CMS payment guidelines for physician/practitioner when billing for multiple surgical procedures performed at the same operative:

**Primary Procedure** – lesser of charges or 100% of fee schedule\*

**Secondary Procedure** – lesser of charges or 50% of fee schedule\*

**Third-Fifth Procedures** – lesser of charges or 50% of fee schedule\*

*\* minus copayments and deductibles, as applicable*

## Endoscopies

Blue Advantage follows Medicare pricing for endoscopy procedures by reducing a multiple, same family, endoscopy claim by the base scope allowable and applying the applicable multiple surgery reductions to different family endoscopy claims

The following are CMS payment guidelines for assistant surgeons (if an assistant surgeon is warranted based upon the surgery performed):

- **For Physicians**, 16% of total amount paid to the surgeon minus copayments and deductibles, as applicable

**Multiple surgery restrictions apply**

# Reimbursement Guidelines

## Subset Procedure

- Overpayments can result from procedural unbundling. This occurs when two or more procedures are used to bill for a service when a single, more comprehensive procedure exists that more accurately describes the complete service.
- When this occurs the component procedures will be denied and rebundled to pay the comprehensive procedure

## Examples:

- If the comprehensive procedure has been submitted along with the component procedures, either on a single claim or on multiple claims, all component codes will be denied and rebundled to the comprehensive code
- If only the component codes are billed either on a single claim or on multiple claims, all component codes will be denied, and the comprehensive code will be added to the claim for payment

# Subrogation

- Blue Advantage subrogates with other liability carrier to recoup CMS funds
- Conditional payments are made, which allows recoupment when a settlement is reached
- Blue Advantage allowable charges apply
- Claims that contain potential third-party liability (TPL) will be paid by Blue Advantage on a conditional basis, which permits us to recoup any payments if/when a settlement is reached



# Checking Claim Status

Use the Claim Inquiry tool (available on the Blue Advantage Provider Portal) for standard claims status checks

- There are multiple ways to inquire about a claim listed in the Blue Advantage Provider Administrative Manual.
- For each claim listed, the portal screen will display:
  - Claim number
  - Date(s) of service
  - Provider name
  - Member name
  - Claim status
  - Date of claim status
  - Payment amount



If the status of the claim is **"In Process,"** you will not be able to review the summary

# Resolving Claims Issues

Contact Blue Advantage Customer Service at  
**1-866-508-7145**

- Request a review for correct processing
- Be specific and detailed
- Allow 10-15 working days for first request
- Check the Blue Advantage Provider Portal for a claims resolution
- Request a second review for correct processing
- Allow 10-15 working days for second request



## **When to Contact Provider Relations for Claims Help**

If unresolved after second request, you may email an overview of the issue along with documentation of your two requests to Provider Relations, [\*\*provider.relations@bcbsla.com\*\*](mailto:provider.relations@bcbsla.com)

**It is required to document the customer service representative's name for each call**

# Claims Resubmission



This is a resubmittal of a previously denied Blue Advantage claim line or entire claim and would be used if:

- No payment was issued on the claim line in question
- The incorrect or missing information on the original claim resulted in the claim denial. This would be corrected/added and resubmitted (i.e. invalid procedure code modifier combination).

The claim can be resubmitted on paper or electronically, **not faxed**

The claim will be treated as an initial claim for processing purposes with no provider explanation necessary



If an amount was paid on the claim line in question, the provider **should not** use the claim resubmission process

We have recently added CARC/RARC code **MA130** on all claim lines that are rejected for incorrect billing. The provider should correct and resubmit the claim as a new claim.

# Corrected Claims

A **previously paid claim** in which the provider needs to add, remove or change a previously paid claim line

Providers must submit a corrected claim if all lines of the claim were previously paid and they are wanting to add or remove a claim line or change something on a claim line. Example: date of service, procedure code, etc.

- Examples:
  - adding or removing a previously paid claim line where charges were billed for a service that was not rendered, or provider did not bill for a service that was rendered
  - changing a previously paid claim line where an incorrect date of service or an incorrect procedure code was billed

The corrected claim will be denied as a duplicate if the original claim number is not included

# CMS-1500 Corrected Claims

**EDI/1500/Professional claims** can be submitted electronically as "Corrected Claims"

- In Loop 2300 ~ CLM05-03 must contain a "7," REF01 must contain an "F8" and REF02 must contain the original reference claim number
- Indicate a reason for the correction in the note field

**1500 paper claim forms** can be submitted as "corrected claims"

- The paper 1500 claim submitted must indicate a frequency of 7 in Block 22 (Resubmission Code Box) and the original reference claim number in Block 22 (Original Ref. No. Box)

The claim form should reflect a clear indication as to what has been changed. All previous line items must be submitted on the corrected claim.

The corrected claim will be denied as a duplicate if the original claim number is not included

# UB-04 Corrected Claims

**EDI/UB-04/Facility corrected claims** can be submitted electronically as “Corrected Claims”

- The type of bill must indicate a frequency of 7
- “F8” must indicate in Loop 2300 REF01
- REF02 must contain the original reference claim number
- Indicate a reason for the correction in the note field

**UB-04 corrected claims** can also be submitted on paper as “corrected claims”

- The paper UB-04 corrected claim submitted must indicate a frequency of 7 in Block 4,
- The original reference claim number in Block 64, and
- Reason for the correction in Block 80

The corrected claim will be denied as a duplicate if the original claim number is not included

# Provider Pay Disputes

**When a participating provider disagrees** with the amount that has been paid on a claim or line item:

1. Disputes must be filed within the timeframe specified in your contract agreement from the date the claim was processed to dispute the payment amount
2. Should be submitted in writing and include the basis for the dispute and documents supporting your position

Participating providers are not allowed to seek additional compensation from members other than copayments, coinsurance and payment for non-covered services

**The review is by Blue Advantage and determination is final**



# Provider Pay Disputes

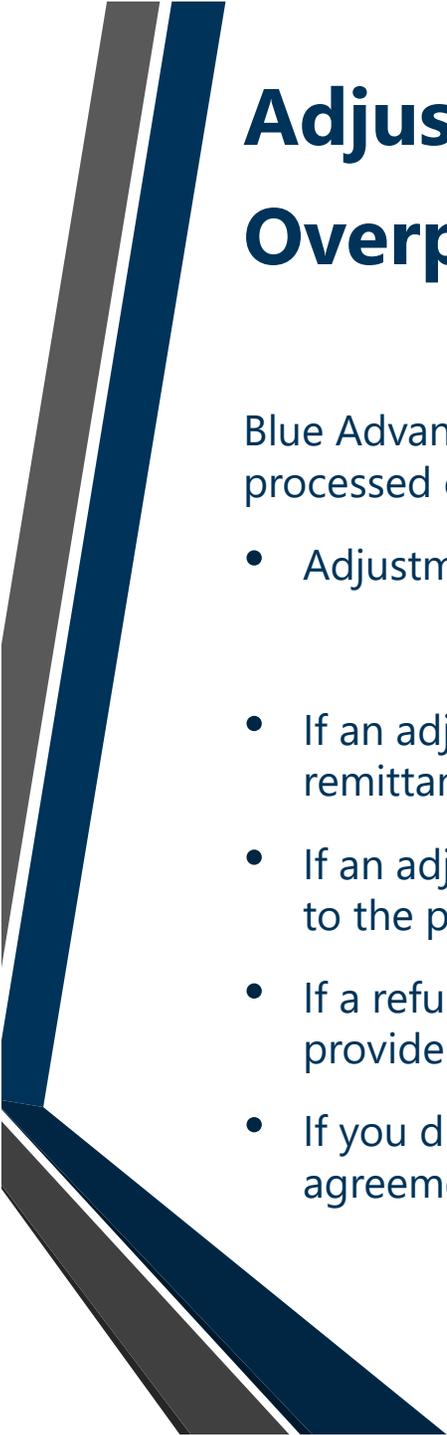
## Once a decision has been made:

1. Blue Advantage will communicate the decision either verbally or in writing if it is determined the correct amount was previously paid
2. If payment is corrected, it will appear on a remittance advice to the requesting provider



To initiate the general dispute resolution process, providers should send a written notice with a brief description of the dispute to:

**Blue Cross and Blue Shield  
of LA/HMO Louisiana, Inc.**  
Provider Disputes  
130 DeSiard St, Ste 322  
Monroe, LA 71201



# Adjustments, Additional Payments, Overpayments & Voluntary Refunds

Blue Advantage will perform adjustments upon discovery of an incorrectly processed claim

- Adjustment claims can be identified on provider remits as ending in:

**"A1" "A2" "A3"** etc.

- If an adjustment results in additional payment, it will appear on the provider's remittance
- If an adjustment results in an overpayment, an overpayment letter will be issued to the provider
- If a refund is not received timely, the overpayment will be withheld from the provider's next remittance
- If you discover an overpayment you are obligated, via your contractual agreement and or CMS regulations, to issue a voluntary refund

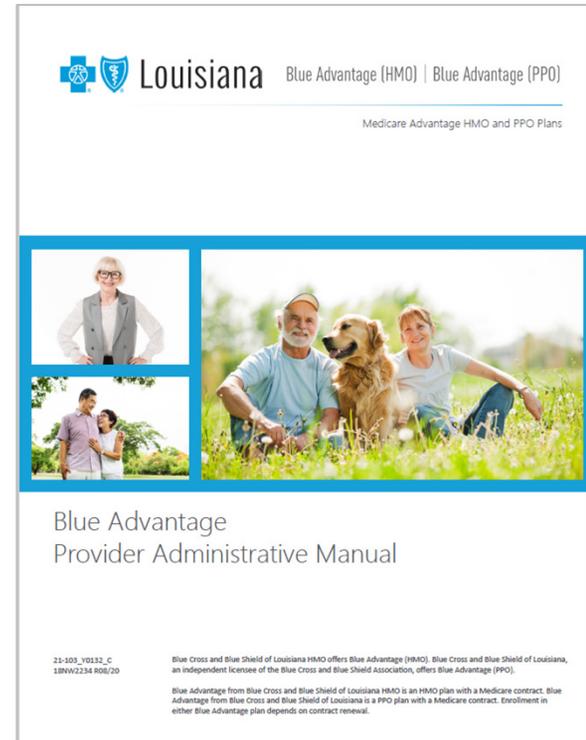


# Resources

# Provider Manual

## The *Blue Advantage Provider Administrative Manual* includes:

- policies
- procedures
- standards of care
- sample forms
- and more

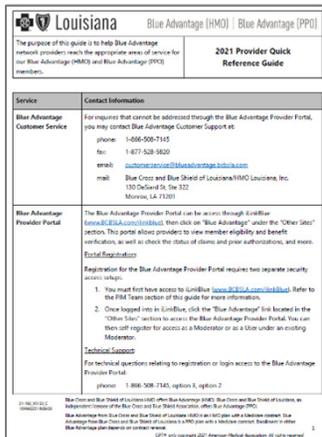


**It is located on the Blue Advantage Provider Portal**

# Provider Guides Available Online

## Provider Quick Reference Guide

- Contact information for specific services
- Prior authorization/notification list for services
- Drug prior authorization list



[www.BCBSLA.com/ilinkblue](http://www.BCBSLA.com/ilinkblue)  
 > Blue Advantage > Resources  
 (under Manuals and Authorizations)

## Frequently Asked Questions (FAQs)

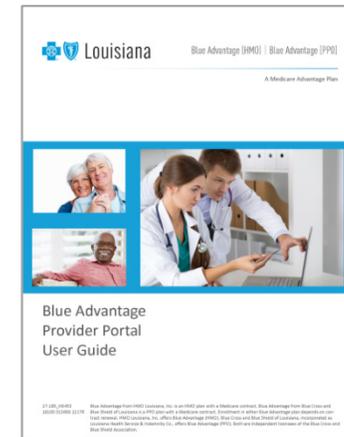
- Blue Advantage Overview
- Member ID Cards
- Authorizations
- And more



[www.BCBSLA.com/ilinkblue](http://www.BCBSLA.com/ilinkblue)  
 > Blue Advantage > Resources  
 (under Reference Materials)

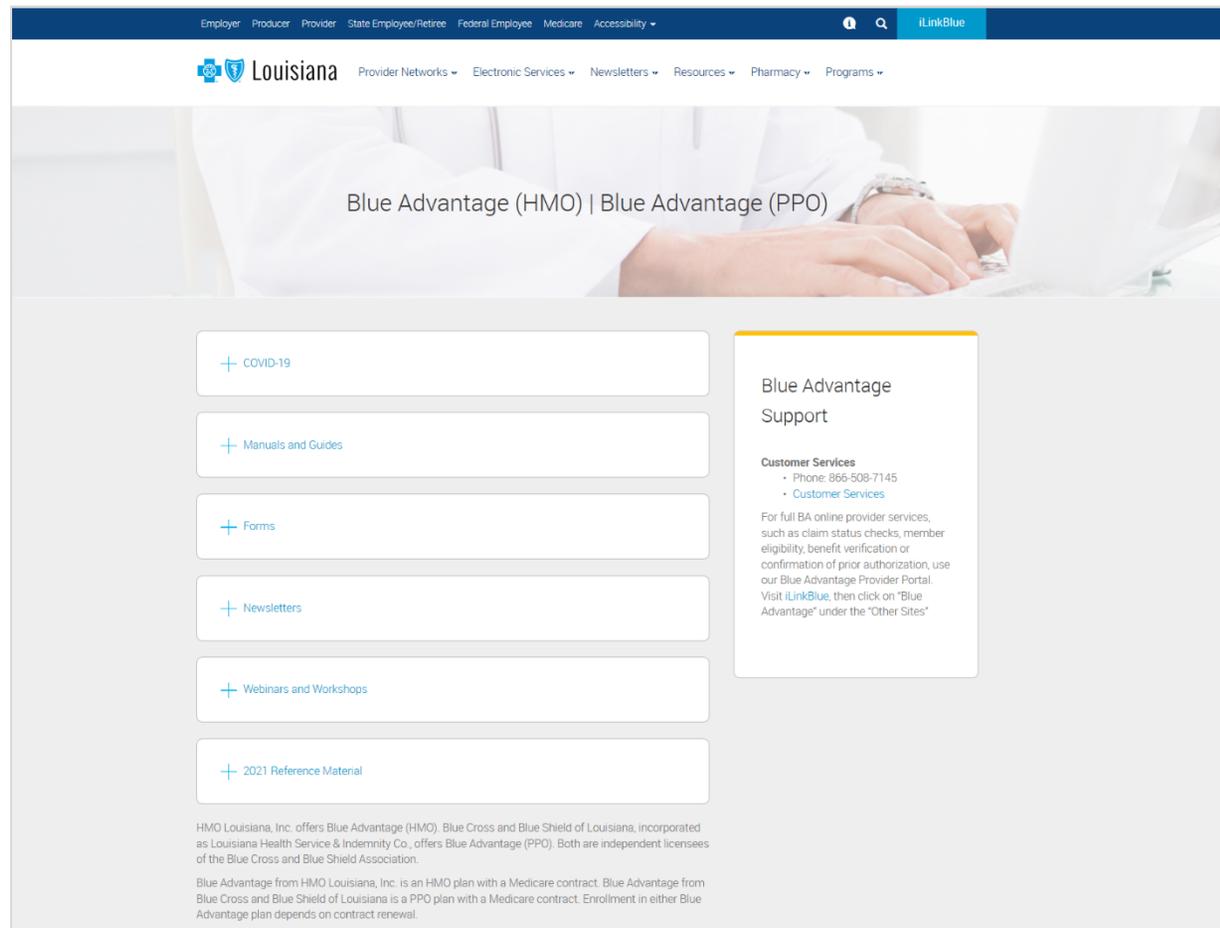
## Provider Portal User Guide

- Registering for the provider portal
- Operating portal features
- Accessing reference materials



[www.BCBSLA.com/ilinkblue](http://www.BCBSLA.com/ilinkblue)  
 > Blue Advantage > Provider Portal  
 User Guide (under Reference  
 Materials)

# BA Resources Page



The screenshot shows the Blue Advantage Resources Page. The top navigation bar includes links for Employer, Producer, Provider, State Employee/Retiree, Federal Employee, Medicare, and Accessibility. The main header features the Louisiana logo and a menu with options like Provider Networks, Electronic Services, Newsletters, Resources, Pharmacy, and Programs. Below the header is a banner image of a doctor's hands typing on a laptop, with the text "Blue Advantage (HMO) | Blue Advantage (PPO)".

The main content area is divided into two columns. The left column contains six white boxes with blue plus signs and text: COVID-19, Manuals and Guides, Forms, Newsletters, Webinars and Workshops, and 2021 Reference Material. The right column features a white box with a yellow border titled "Blue Advantage Support".

**Blue Advantage Support**

**Customer Services**

- Phone: 866-508-7145
- [Customer Services](#)

For full BA online provider services, such as claim status checks, member eligibility, benefit verification or confirmation of prior authorization, use our Blue Advantage Provider Portal. Visit [iLinkBlue](#), then click on "Blue Advantage" under the "Other Sites"

HMO Louisiana, Inc. offers Blue Advantage (HMO). Blue Cross and Blue Shield of Louisiana, incorporated as Louisiana Health Service & Indemnity Co., offers Blue Advantage (PPO). Both are independent licensees of the Blue Cross and Blue Shield Association.

Blue Advantage from HMO Louisiana, Inc. is an HMO plan with a Medicare contract. Blue Advantage from Blue Cross and Blue Shield of Louisiana is a PPO plan with a Medicare contract. Enrollment in either Blue Advantage plan depends on contract renewal.

Providers can access provider reference guides and forms on the Blue Advantage Resources Page, [www.BCBSLA.com/provider](http://www.BCBSLA.com/provider), then click on "Go to BA Resources" at the bottom of the page

# Provider Relations

## Provider Education & Outreach

**Kim Gassie** director

**Jami Zachary** manager

**Anna Granen**

Jefferson, Orleans, Plaquemines, St. Bernard

**Vacant**

Acadia, Ascension, Calcasieu, Cameron, Iberville,  
Jefferson Davis, Livingston, Pointe Coupee,  
St. Landry, St. Martin, Vermilion, West Baton Rouge

**Lisa Roth**

Bienville, Bossier, Caddo, Claiborne, DeSoto, Grant,  
Jackson, Lincoln, Natchitoches, Red River, Sabine,  
Union, Webster, Winn

**Marie Davis**

Assumption, Iberia, Lafayette, Lafourche,  
St. Charles, St. James, St. John the Baptist,  
St. Mary, Terrebonne

**Mary Guy**

East Feliciana, St. Helena, St. Tammany, Tangipahoa,  
Washington, West Feliciana

**Melonie Martin**

East Baton Rouge

**Patricia O’Gwynn**

Allen, Avoyelles, Beauregard, Caldwell, Catahoula,  
Concordia, East Carroll, Evangeline, Franklin, LaSalle,  
Madison, Morehouse, Ouachita, Rapides, Richland,  
Tensas, Vernon, West Carroll

[provider.relations@bcbsla.com](mailto:provider.relations@bcbsla.com) | 1-800-716-2299, option 4

**Angela Jackson    Paden Mouton    Jennifer Aucoin**

# Network Development

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Morehouse, Ouachita, Red River, Richland, Tensas, Union,  
Webster, West Carroll

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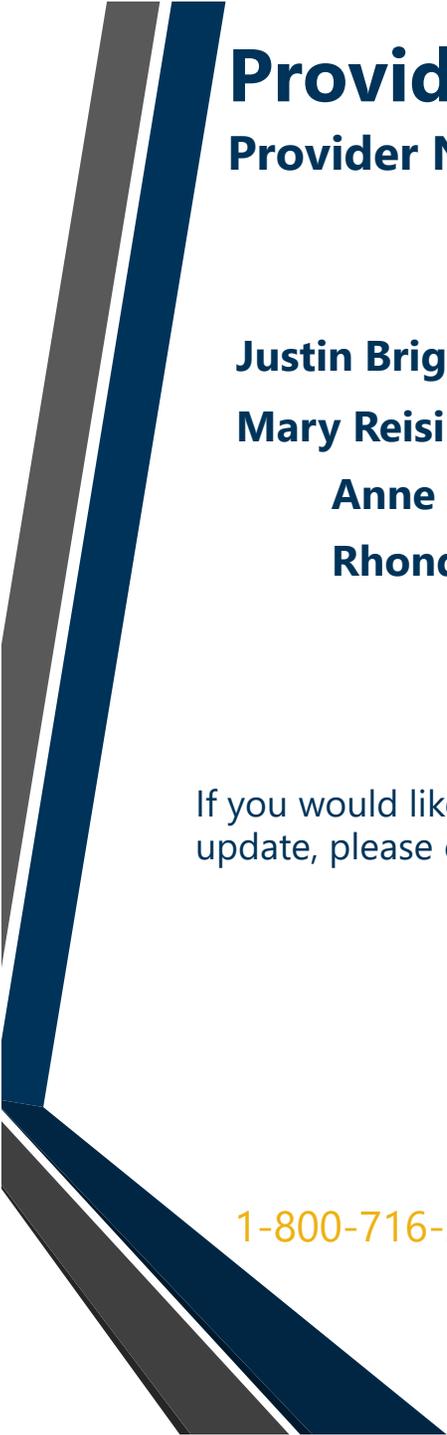
**Mica Toups** – [mica.toups@bcbsla.com](mailto:mica.toups@bcbsla.com)  
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St. Martin, Vermilion

**Sue Condon** – [sue.condon@bcbsla.com](mailto:sue.condon@bcbsla.com)  
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Livingston, Pointe Coupee, St. Helena, West Baton Rouge,  
West Feliciana

**Shannon Taylor** – [shannon.taylor@bcbsla.com](mailto:shannon.taylor@bcbsla.com)  
Special Network Development Projects

[provider.contracting@bcbsla.com](mailto:provider.contracting@bcbsla.com) | 1-800-716-2299, option 1

**Doreen Prejean** **Mary Landry** **Karen Armstrong**



# Provider Credentialing & Data Management

## Provider Network Setup, Credentialing & Demographic Changes

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**Mary Reising** manager – [mary.reising@bcbsla.com](mailto:mary.reising@bcbsla.com)

**Anne Monroe** provider information supervisor – [anne.monroe@bcbsla.com](mailto:anne.monroe@bcbsla.com)

**Rhonda Dyer** provider information supervisor – [rhonda.dyer@bcbsla.com](mailto:rhonda.dyer@bcbsla.com)

If you would like to check the status on your Credentialing Application or Provider Data change or update, please contact the Provider Credentialing & Data Management Department

1-800-716-2299 | option 2 – credentialing | option 3 – provider data management  
[PCDMstatus@bcbsla.com](mailto:PCDMstatus@bcbsla.com)



Thank You!